# WATERCARE SERVICES LIMITED

AGENDA | Board meeting |

**g** 20/4/2016

**Venue** Watercare Services Limited, 73 Remuera Road, Newmarket

Time 10:30am

Open Public Meeting			
Item	Spokesperson	Action sought at governance meeting	Supporting Material
1. Apologies	Chair	Record Apologies	
2. Minutes of Meeting	Chair	<ul> <li>Approve Board Meeting Minutes</li> <li>1 April 2016</li> </ul>	Minutes 1 April 2016
3. Directors' Corporate Governance Items	Chair	<ul> <li>Corporate Planner and Work Plan</li> <li>Review Disclosure of Interests (Directors &amp; Executive Management)</li> </ul>	Corporate Planner and Work Plan Disclosure of Interests
<ol> <li>Chief Executive's Report and Scorecard</li> </ol>	R Jaduram	Receive report	Chief Executive's Report
5. Wastewater: Digesters & Thermal Hydrolysis	S Cunis / S Morgan	Receive presentation	Presentation (no pack content)
6. General Business	Chair		

Date of next Meeting – 24 May 2016 Location – Watercare, 73 Remuera Road, Remuera

# MINUTES

SUBJECT WATERCARE SERVICES BOARD MEETING

**Open Session** 

VENUE Watercare Services Limited, Rosedale Wastewater Treatment Plant, Auckland

DATE 01 April 2016

тіме 11:00

STATUS

	<b>Present:</b> M Allen (Deputy Chairman)	In Attendance:	Public in Attendance: None									
	P Drummond C Harland J Hoare T Lanigan D Thomas	M Bridge R Chenery S Cunis R Fisher R Jaduram A Miller B Monk D Sellars M Smith S Webster C Tucker										
	Apologies		I									
	N Crauford											
1.	D Clarke											
	• M Kingi (Board Observer)											
1	Minutes of Previous Meeting											
2.	<ul> <li>The Board resolved that the Minutes of the public section of the Board meeting held on 3 February 2016 11:00 be confirmed as correct.</li> </ul>											
1	Directors Corporate Governance Item	s										
	Corporate Planner 2015											
3.	The corporate planner was note	ed.										
	Review Disclosure of Interests											
	The Board noted the paper											
	Chief Executive's Report and Scoreca	ard										
	Health and Safety											
	There were no lost time injuries 12 month TRIFR results were w		. The rolling 12 month LTIFR and rolling									
	Infrastructure Delivery											
4.		n has been made by substituting th ced pipe (GRP) with no degradation i	ne material type for the Pukekohe trunk n quality standards for materials.									
		pement for continued focus on ensuri f the increasing practice of substitution	ing that quality standards are maintained on of materials in the market.									
	Service Delivery											
	Biosolids Management Updat	te										
		is being prepared to seek market pa ngements (non-landfill solutions) for	rticipation from external parties who may biosolids.									

	Results of the EOI will be presented to the Board later this calendar year.
	Upper Nihotupu and Waitakere Raw Water Pipeline Tunnels
	Use of the Upper Nihotupu and Waitakere raw water pipeline tunnels by Watercare staff and contractors has been under review. As an outcome of the review, it has been determined that the tunnels present an unsafe working environment for Watercare staff and contractors. As a consequence, access to these sites by public, staff and other workers will not be permitted.
	Finance
	Brian Monk spoke to the report. Water and wastewater revenue was above budget for the period; infrastructure growth charge revenue was also above budget; controllable costs were at or below budget; debt was \$70m below budget.
	Human Resources Update
	A number of people-related initiatives are underway. A more detailed update on people and capability is scheduled for the July Board meeting.
	Funding for Infrastructure Growth
5.	R Jaduram spoke to the paper.
	The Board received the report. Management will proceed with developing further detail on the establishment of an IGC appeal process and a draft charter.
	Health and Safety
	A Miller spoke to the presentation.
6.	The Chief Executive explained that Management has taken a comprehensive approach to ensuring that all members of staff understand their obligations in respect health and safety and that Watercare is well prepared for the new Health and Safety at Work Act 2015.
	General Business
7.	There was no general business.
	• The meeting closed at 12:05pm.
1	

## CERTIFIED AS A TRUE AND CORRECT RECORD

Chairman

						20	16					
	January	February	March	April	Мау	June	July	August	September	October	November	December
Board Meeting		3 Feb Newmarket	3 March - Workshop Newmarket 1 April Rosedale WWTP	20 April Newmarket	24 May Newmarket*	27 June Waikato WTP	1 August Newmarket	31 Aug Newmarket	29 Sept Newmarket	18 Oct Newmarket*		13 December Huia WTP
Health and Safety Committee Norkshops			14 March Newmarket			28 June Ardmore WTP		26 August Newmarket 11am			1 November Mangere WWTP	
Health and Safety Site Visits			1 April Rosedale WWTP			27June Waikato WTP 28 June Ardmore WTP		26 August Hunua 4				13 December Huia WTP
Audit and Risk Committee Meeting		3 Feb Newmarket (before Board meeting)			5 May Newmarket		^1 August Newmarket (before Board meeting)	22 Aug Newmarket			8 Nov Newmarket	
Capital Projects Working Group		3 Feb Newmarket (after Board meeting)			24 May Newmarket (after Board meeting)			31 Aug Newmarket (after Board meeting)			14 Nov Newmarket (after Board meeting)	
Remuneration and Apppointments Committee		5 Feb Newmarket		20 April Newmarket (before Board meeting)		27 June Waikato (before Board meeting)		24 August Newmarket 4 - 6pm		18 October Newmarket (before Board meeting)		
Statement of Intent		Approval of Draft 2016-2019 SOI	1 March Draft SOI to shareholder		Present shareholder SOI feedback at public meeting	Final 2016-2019 SOI issued to shareholder			Ke	Work on 20 y dates yet to be advi	17-2020 Sol sed by Auckland Cour	ncil
Shareholder Interaction			1 March - Quarterly Briefing to CCO Governance & Monitoring Committee		TBC by Council - potentially workshop to replace quarterly briefing				6 Sept - Quarterly Briefing to CCO Governance & Monitoring Committee			
Key Finance Decisions						27 June Approval of 2016/17 Budget						
Other		Qtr Statutory Compliance Reporting		Qtr Statutory Compliance Reporting			Qtr Statutory Compliance Reporting			Qtr Statutory Compliance Reporting		

#### WATERCARE BOARD PLANNER 2016

Statutory public Board meeting - deputations invited
 Extraordinary Audit & Risk and Board Meeting to meet shareholder half year and annual report timeline

#### **Board Work Plan 2016**

	Board Meeting Date	February 3-Feb	3-Mar	rch 1-Apr	April 20-Apr	May 24-May	June 27-Jun	July 1-Aug	August 31-Aug	Septemeber 29-Sep	October 18-Oct	November 14-Nov	December 13-Dec
			(Workshop)										
	Charter Reviews					Refresh Audit & Risk Committee Charter Refresh Corporate Governance Charter						Audit & Risk Charter Annual Review (Audit & Risk)	
	Policy Reviews					Treasury Policy Review							
lce	Delegations					Annual Review of Board Delegations to CE							
Governance	Risk Reviews					02		Details to follow					
Ŭ	Compliance	Statutory Compliance Reporting			Statutory Compliance Reporting			Statutory Compliance Reporting			Statutory Compliance Reporting		
	Shareholder Interaction	CCO Quarterly Reporting				CCO Quarterly Reporting			CCO Quarterly Reporting	I			
	Board Performance								Annual Independent Board Review				
tion	Board Training & Development												
Board Education	Technical Presentations				Wastewater: Digestors and Thermal Hydrolysis	Water: Waikato Water Treatment Plant		Wastewater: Energy Neutrality		Water: Huia Sludge Improvements		Wastewater: Technology Solutions for Non-Metropolitan Wastewater Treatment Plants	
Strategy	Strategic Planning		Refresh Strategic Framework				2016/17 Business Plan						
Business Strategy	Strategic Programme Updates			Programme Update: Non-Revenue Water		Programme Update: Customer Focus		Programme Update: Business Excellence / People & Capability		Programme Update: Financial Responsibility		Programme Update: Customer Focus	
guir	Key Finance Decisions	<ul> <li>a) Approve half year accounts;</li> <li>b) Approve high level financial projections for draft Auckland Council 2016/2017 Annual Plan</li> </ul>				<ul> <li>a) Approve financial projections for final 2016/17 Annual Plan;</li> <li>b) Approve July 2016 price changes</li> <li>c) 2016/17 Treasury Strategy</li> </ul>	Approve 2016/2017 budget	Approve year end accounts (Council Pack)	Approve Annual Report				
Business Planning	Statement of Intent	Approve Draft 2016-19 Sol	Draft SOI submitted to Auckland Council by 1 March		Feedback on Draft SOI received from Auckland Council by 30 April		Approve final 2016-19 SOI for submission to Auckland Council		Auckland Council formally adopts draft SOI				
Busi	Business Planning Approvals											a) Approve 2017 Internal Audit Plan b) Approve 2017 Insurance Programme Approach	
	Major Capex Project Approvals						Details	to follow				ripprodon	

# Report to the Board of Watercare Services Limited

## Subject: Disclosure of Interests

## **Date:** 13 April 2016

Section 140 of the Companies Act 1993 requires disclosure of interests of a director to the Board. Set out below are the disclosures of interests received as at the date of this report.

Director	Interest
David Clarke	<ul> <li>Chairman, TRG Group Ltd – Radiology Services</li> </ul>
	<ul> <li>Chairman, Skin Institute Limited</li> </ul>
	<ul> <li>Director, Hynds Ltd</li> </ul>
	- Chairman, Health Alliance NZ Limited
	<ul> <li>Chairman, Jucy Group Limited</li> </ul>
Peter Drummond	<ul> <li>Chairman, Appliance Connexion Ltd</li> </ul>
	<ul> <li>Chairman, Watercare Harbour Clean Up Trust</li> </ul>
	<ul> <li>Chairman, Variety Medical Missions South Pacific</li> </ul>
	<ul> <li>Director, NARTA New Zealand Ltd</li> </ul>
	<ul> <li>Director, NARTA International PTY Ltd</li> </ul>
	<ul> <li>Director, Fire Services Commission</li> </ul>
	- Director, Port Marlborough New Zealand Limited
	<ul> <li>Director, Ngati Awa Group Holdings Limited</li> </ul>
Catherine Harland	<ul> <li>Director, McHar Investments Ltd</li> </ul>
	<ul> <li>Director, Interface Partners Ltd</li> </ul>
	<ul> <li>Trustee, One Tree Hill Jubilee Educational Trust</li> </ul>
	– Member, Auckland Regional Amenities Funding Board
Tony Lanigan	– Director and Shareholder, A G Lanigan & Associates (2007)
	Limited
	- Director, Habitat for Humanity New Zealand Limited
	<ul> <li>Director and Shareholder, Lanigan Trustee Limited</li> </ul>
	- Director and Chair, New Zealand Housing Foundation Limited
	<ul> <li>Director, Tamaki Makaurau Community Housing Limited</li> </ul>
	- Member, Ministry of Health Hospital Redevelopment Partnership
	Group for Canterbury
	<ul> <li>Member, Ministry of Health Southern Partnership</li> </ul>
Mike Allen	<ul> <li>Director, Coats Group PLC</li> </ul>
	<ul> <li>Director, Godfrey Hirst Australia and related companies</li> </ul>
	– Shareholder, Innoflow
	<ul> <li>Director, Tainui Group Holdings Limited</li> </ul>
	<ul> <li>Director, Breakwater Consulting Limited</li> </ul>
	<ul> <li>Director, China Construction Bank (New Zealand) Limited</li> </ul>
Julia Hoare	<ul> <li>Director, AWF Madison Group Limited</li> </ul>
	<ul> <li>Director, New Zealand Post Limited</li> </ul>
	<ul> <li>Deputy Chairman, The A2 Milk Company Limited</li> </ul>
	<ul> <li>Member, Auckland Committee, Institute of Directors</li> </ul>
	<ul> <li>Member, External Reporting Advisory Board</li> </ul>
	<ul> <li>Member, Institute of Directors National Council</li> </ul>
	<ul> <li>Director, Port of Tauranga Limited</li> </ul>

Nicola Crauford	<ul> <li>Director, Environmental Protection Authority</li> </ul>
	– Member of Electoral Authority - Cooperative Bank Limited
	<ul> <li>Senior Consultant - WorleyParsons New Zealand Ltd</li> </ul>
	<ul> <li>Director and Shareholder - Riposte Consulting Limited</li> </ul>
	– Director and Shareholder - Crauford Robertson Consulting
	<ul> <li>Director and Shareholder - Martin Crauford Limited</li> </ul>
	<ul> <li>Director, Wellington Water Limited</li> </ul>
	- Director, Orion New Zealand Limited
	– Member, Local Government Risk Management Agency
	Establishment Board
	<ul> <li>Chairman, GNS Science International Limited</li> </ul>
	<ul> <li>Deputy Chairman, Fire Services Commission</li> </ul>
David Thomas	– Chairman, Ngati Whakaue Tribal Lands Inc
	<ul> <li>Council Member, Business New Zealand</li> </ul>
	– Board Member, EMA (Northern)
	- Chairman, Gypsum Board Manufacturers of Australasia
	– Shareholder / Employee, Fletcher Building Limited
	- Director, New Zealand Ceiling & Drywall Supplies Limited

## RECOMMENDATION

That the report be received.

Report prepared by:

/

R Fisher **Company Secretary** 

Approved by:

pada

R Jaduram **Chief Executive** 

# Report to the Board of Watercare Services Limited

## Subject: Disclosure of Interests – Executive Management

Date: 13 April 2016

Executive	Interest
Raveen Jaduram	Trustee - Te Motu a Hiaroa (Puketutu Island) Governance Trust
	Steering Committee Member – Business Leaders' Health and Safety Forum
Rob Fisher	Deputy Chairman - Middlemore Foundation
	President - Auckland University Rugby Football Club
	Trustee - Watercare Harbour Clean Up Trust
	Trustee - Te Motu a Hiaroa (Puketutu Island) Governance Trust
Brian Monk	Deputy Chairman - MIT
	Chairman Audit and Compliance Committee - MIT
	Trustee - Watercare Harbour Clean Up Trust
	Trustee - Te Motu a Hiaroa (Puketutu Island) Governance Trust
Steve Webster	Director – Howick Swimgym Limited
Shayne Cunis	Chairman – Kelston Boys High School Board of Trustees
Marlon Bridge	Trustee - Te Motu a Hiaroa (Puketutu Island) Governance Trust
Martin Smith	Director – Heatley Smith Limited

## RECOMMENDATION

That the report be noted.

Report prepared by:

R Chenery Manager, Business Transformation

Approved by:

R Jaduram Chief Executive

				WATERCARE SO	CORECARD 201	15/16												
	n budget, on time, within parameters Unfavourable but within parameters		Major issue, needs attention															
			major issue, needs attention															
1	Safe and Reliable Water	SOI	2015/16 Target	Amber Threshold	Red Threshold	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16
1a	The extent to which the local authority's drinking water supply complies with part 4 of the drinking-water standards (bacteria compliance criteria)	Ø	100%	n/a	<100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1b	The extent to which the local authority's drinking water supply complies with	Ø	100%	n/a	<100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1c	part 5 of the drinking-water standards (protozoal compliance criteria) Percentage compliance with MoH drinking water standards		100%	n/a	<100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1d	Percentage of metropolitan water treatment plants achieving Grade A (annua measure)		100%	n/a	<100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1e	Percentage of metropolitan water supply reticulation achieving Grade A (annual measure)		100%	n/a	<100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1f	Percentage of non-metropolitan water treatment plants achieving Grade A		50%	n/a	<45%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1g	(annual measure) Percentage of non-metropolitan water supply reticulation achieving Grade A		50%	n/a	<25%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1h	(annual measure) Percentage of unplanned water shutdowns restored within five hours (12 mth		>95%	93% to <95%	<93%	97%	97%	97%	96%	96%	96%	96%	96%	96%	96%	96%	96%	95%
	rolling averge) Number of unplanned water interruptions per 1000 connected properties (12																	
1i	mth rolling average)		≤10	>10 to 12	>12	7.2	7.0	6.8	6.6	6.6	6.4	6.2	5.9	5.6	5.5	5.4	5.4	4.9
1j	Unrestricted demand - metropolitan		Unrestricted	Subjective	Restrictions apply Restrictions apply	Unrestricted Unrestricted	Unrestricted	Unrestricted Unrestricted										
1k 2	Unrestricted demand - non-metropolitan Healthy Waterways		Unrestricted	Subjective	Restrictions apply	Unrestricted	Unrestricted	Unrestricted	Unrestricted	Unrestricted	Unrestricted	Unrestricted	Unrestricted	Unrestricted	Unrestricted	Unrestricted	Unrestricted	Unrestricted
2a	Number of dry weather sewer overflows per 100km of wastewater pipe length		≤5	>5 to 7	>7	2.05	2.02	1.94	1.86	1.80	1.90	1.91	1.81	1.99	2.14	2.11	2.31	2.25
2b	per year (12 mth rolling average) Average number of wet weather overflows per discharge location	Ø	≤2 overflows per year per	Low risk non-compliance	High risk non-													
			engineered overflow point		compliance													
2c	The number of dry weather overflows from the territorial authority's sewerage system, expressed per 1000 sewerage connections to that sewerage system	⊠	≤10	>10 - ≤15	>15					0.03	0.03	0.04	0.03	0.05	0.05	0.03	0.03	0.03
	Compliance with the territorial authority's resource consents for discharge from its sewerace system measured by the number of:																	
	a) abatement notices	Ø	a) ≤2 b) ≤2							0		0	0	0				
2d	<ul> <li>b) infringement notices</li> <li>c) enforcement orders</li> </ul>	M	c) ≤2 d) ≤2	n/a	>2 (for any)					0	0	0	0	U	0	0	0	0
	<ul> <li>d) convictions</li> <li>received by the territorial authority in relation to those resource consents</li> </ul>		d) 52															
2e	Number of sewer bursts and chokes per 1000 properties (12 mth rolling		≤10	>10 to ≤ 12	>12	7.90	7.70	7.70	7.30	7.10	7.00	7.00	6.60	6.70	6.60	6.50	6.30	6.40
2f	average) Percentage of wastewater discharged that is compliant with consent discharg	e	100%	98 to <100%	<98%				99.22%	100%	100%	100%	100%	100%	100%	100%	100%	100%
21 2g	requirements for metropolitan areas Percentage of wastewater discharged that is compliant with consent discharg	e	35%	n/a	<35%				77%	84%	84%	88%	87%	88%	88%	88%	89%	88%
2g 3	requirements for non-metropolitan areas		35%	n/a	<35%				11%	64%	64%	66%	87%	88%	00%	88%	89%	00%
3a	Median response time for attendance for urgent call-outs: from the time that the local authority receives notification to the time that service personnel reac the site.	h ⊠	≤60 mins	>60 - ≤90 mins	>90 mins					33 mins	34 mins	35 mins	35 mins	36 mins	37 mins	37 mins	39 mins	41 mins
3b	Median response time for resolution of urgent calls-outs: from the time that the local authority receives notification to the time that service personnel confirm resolution of the fault or interruption	Ø	≤5 hours	>5 - ≤8 hours	>8 hours					1.5 hours	1.5 hours	1.6 hours	1.6 hours	1.7 hours	1.8 hours	1.9 hours	2.1 hours	2.4 hours
3c	Median response time for attendance for non-urgent call-outs: from the time that the local authority receives notification to the time that service personnel reach the site	Ø	≤3 days	>3 - ≤5 days	>5 days					1.2 days	1.2 days	1.3 days	1.8 days	1.9 dyas	2.1 days	2.1 days	2.2 days	2.6 days
3d	Median response time for resolution of non-urgent call-outs: from the time that the local authority receives notification to the time that service personnel confirm resolution of the fault or interruption	Ø	≤6 days	>6 - ≤ 8 days	>8 days					2.2 days	2.3 days	2.7 days	2.9 days	3.0 days	3.1 days	3.1 days	3.2 days	3.6 days
3e	Percentage of customers surveyed satisfied with Watercare's delivery of wate and wastewater services	r 🗹	≥80%	≥75% to <80%	<75%	83.5%	87.6%	84.4%	88.2%	84.6%	87.0%	86.0%	85.3%	85.1%	85.0%	84.8%	84.7%	84.9%
3f	The total number of complaints received by the local authority about any of the following: a) drinking water clarity b) drinking water clarity c) drinking water other the state c) drinking water pressure or flow e) continuity of supply f) the local authority's response to any of these issues expressed per 1000 connections to the local authority's networked reticulation system	Ø	s 10	>10 - ≤ 15	>15					7	7	6.9	6.7	6.5	6.3	6.0	5.8	5.7
3g	Attendance at sewerage overflows resulting from blockages or other faults: median response time for attendance - from the time that the territorial authority receives notification to the time that service personnel reach the site	Ø	≤ 60 mins	>60 - ≤90 mins	>90 mins					40 mins	40 mins	41 mins	41 mins	41 mins	42 mins	42 mins	42 mins	44 mins
3h	Attendance at sewerage overflows resulting from blockages or other faults: median response time for resolution - from the time that the territorial authority receives notification to the time that service personnel confirm resolution of the blockage or other fault	Ø	≤ 5 hours	>5 - ≤8 hours	>8 hours					2.3 hours	2.3 hours	2.3 hours	2.4 hours	2.4 hours	2.4 hours	2.4 hours	2.5 hours	2.7 hours
3i	The total number of complaints received by the territorial authority about any of the following: a) severage odour b) severage system faults c) severage system blockages d) the territorial authority's response to issues with its severage system expressed per 1000 connections to the territorial authority's severage system	Ø	≤ 50	>50 - ≤ 75	>75					20.7	20.7	20.7	20.7	20.8	20.8	20.8	20.8	20.8
3j	Number of water quality complaints (taste, odour, appearance) per 1,000 water supply connections (12 mth rolling average)		≤5	>5 to ≤ 5.5	>5.5	4.80	4.80	4.80	4.70	4.70	4.60	4.90	4.70	4.60	4.40	4.10	3.90	3.80

				WATERCARE S	CORECARD 20	15/16												
On	budget, on time, within parameters		Major issue, needs attention															
		SOI	2015/16 Target	Amber Threshold	Red Threshold	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16
3k	Percentage of complaints being 'closed and resolved' within 10 working days (12 mth rolling average)	Ø	≥95%	≥90% to <95%	<90%	97.6%	98.1%	98.5%	98.5%	98.3%	98.9%	98.2%	97.4%	97.4%	97.1%	96.8%	97.0%	96.2%
31	Percentage attendance at the quarterly meetings of the Mana Whenua Kaitiak Forum	i 🗹	100%			100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
4	Health, Safety and Wellbeing																	
4a	Lost-time injury frequency rate per million hours worked (12 month rolling average)	Ø	≤5	5 - 7	>7	5.34	4.47	5.31	6.42	6.4	5.8	5.23	4.63	3.55	2.99	3.03	3.06	3.73
4b	Percentage of total hours absent due to illness (12 mth rolling average)		≤2.5%	>2.5 to 3.5%	>3.5%	2.08%	2.07%	2.07%	2.09%	2.10%	2.09%	2.15%	2.14%	2.15%	2.16%	2.14%	2.12%	2.12%
4c	Percentage of voluntary leavers relative to number of permanent staff (12 mth rolling average)	l 🗹	≤12%	>12 to 14%	>14%	11.00%	11.19%	11.14%	10.84%	11.16%	10.86%	11.45%	11.28%	11.72%	12.30%	12.01%	12.45%	11.92%
4d	Total recordable injury frequency rate per million hours worked (12 month rolling average)	Ø	<30	>30 to <33	>33	17.20	18.33	19.45	19.84	18.65	19.13	16.86	16.80	17.05	15.53	15.73	15.90	17.39
5	Financial Responsibility																	
5a	Minimum funds flow from operations to interest cover (FFO) before any price adjustment	Ø	≥2.5	2.4 to <2.5	<2.4	3.45	3.40	3.34	3.32	3.69	3.51	3.62	3.62	3.56	3.63	3.71	3.65	3.69
5b	Percentage of household expenditure on water supply services relative to the average household income	Ø	≤1.5%	1.2 to <1.5	>1.5	0.92%	0.92%	0.92%	0.87%	0.87%	0.87%	0.87%	0.87%	0.88%	0.88%	0.88%	0.88%	0.88%
5c	Water & wastewater revenue against budget YTD %		≥100%	≥98% to <100%	<98%	100%	100%	100%	100%	101%	101%	101%	102%	102%	102%	102%	102%	102%
5d	Infrastructure growth charge revenue against budget YTD %		≥100%	≥95% to <100%	<95%	156%	149%	146%	147%	102%	108%	114%	102%	91%	94%	103%	105%	104%
5e	Controllable costs against budget YTD %		≤100%	>100 to ≤102%	>102%	98%	99%	101%	101%	94%	95%	93%	93%	94%	95%	94%	95%	95%
5f	Total contribution against budget YTD (\$ millions)		+	- \$0.1m to -\$2m	> -\$2m	26.76	24.98	22.53	26.13	3.09	8.30	13.72	17.74	18.62	22.06	30.99	30.11	31.35
5g	Net surplus / deficit before tax against budget YTD (\$ millions)		+	- \$0.1m to -\$2m	> -\$2m	-76.19	-67.08	-63.05	-66.59	-21.81	-16.16	-27.62	-21.55	-20.52	4.06	-24.71	-64.68	-73.74
5h	Total net borrowing against budget YTD (\$ millions)		Negative	\$0.1m to \$10m	> \$10m	-71.70	-71.20	-86.10	-79.40	-22.40	-15.20	-21.90	-40.20	-46.10	-51.30	-52.70	-72.00	-89.10
6	Fully Sustainable										1	1		1	1			
6a	The average consumption of drinking water per day per resident (gross PCC) (12 month rolling average)	Ø	272 + / - 2.5%			273	273	273	271	271	271	271	271	272	273	272	272	272
6b	Per capita consumption (litres / person / day) - Residential Monthly PCC		Information only			163	155	151	149	148	148	151	156	161	165	168		lata sourced from eadings
6c	Non-Domestic Monthly Water Volume		Information only			3,344,422	2,864,637	2,910,993	2,913,178	2,845,386	2,863,774	2,846,259	3,117,438	3,134,161	3,191,872	3,174,802		lata sourced from readings
6d	Non-Revenue Water Percentage		Information only							16.72%	16.80%	16.81%	16.76%	16.74%	17.00%	16.74%	16.93%	16.67%
6e	The percentage of real water loss from the local authority's networked reticulation system (rolling 12 mth average)	Ø	≤13%	>13 to 13.2%	>13.2	13.66%	13.50%	13.31%	12.95%	12.89%	13.00%	13.10%	13.04%	13.06%	13.40%	13.10%	13.20%	12.99%
6f	Percentage of annual potable water transmission system losses (12 month rolling average)		No specific target - information only							1.70%	1.89%	1.85%	1.89%	1.86%	1.87%	1.77%	1.85%	2.01%
6g	Percentage of annual potable water network losses (12 mth rolling average) - Urban as a percentage of total volume		No specific target - information only			13.54%	13.38%	13.21%	12.85%	12.59%	12.73%	12.81%	12.82%	12.64%	12.97%	12.70%	12.80%	12.63%
6h	Percentage of annual potable water network losses (12 mth rolling average) - Rural as a oercentage of total volume		No specific target - information only							0.44%	0.44%	0.43%	0.42%	0.42%	0.43%	0.43%	0.42%	0.40%
6i	Percentage of annual potable water network losses (12 mth rolling average) - Rural as a oercentage of rural volume		No specific target - information only			20.85%	20.35%	19.51%	19.06%	27.75%	27.67%	27.16%	26.62%	26.49%	27.01%	26.95%	26.90%	25.81%
7	Policy Compliance																	
7a	Compliance with Treasury Policy		Within policy	Planned outside policy	Unplanned outside policy	Within policy												

## Watercare Services Limited

Subject: Chief Executive Report – March 2016

Date: 13 April 2016

#### 1. HEALTH AND SAFETY

There were two lost-time injuries during March. The rolling 12 month measure LTIFR is 0.75 (stated target max 1.0) per 200,000 hours. This equates to 3.75 per million hours. TRIFR is 3.48 per 200,000 hours (17.4 per million hours).

Health and safety remains of critical importance to the Board and as such, Directors work with management to ensure that Watercare has a healthy, safe and engaged team. Directors undertake site visits during which they make observations and have conversations with staff, including those related to health and safety. These conversations allow Directors to engage with staff members directly and to gauge the culture of the organisation for themselves.

Watercare has a Health and Safety Policy statement that is reviewed annually, the most recent review having been conducted in March 2016. The Chief Executive reinforces the vision, mission and values of the business– including those relating to safety – through his numerous interactions with staff and contractors which in addition to day to day interactions at various Watercare sites, also include inductions for new starters, quarterly roadshows and weekly email updates.

To ensure there are no conflicting messages to workers, and to give employees permission to literally "put safety first" the Chief Executive has issued a personal safety commitment card that categorically confirms that each and every staff member has the Chief Executive's authority to stop any activity they consider unsafe. They are in turn asked to make a corresponding commitment confirming that they understand that they must not personally engage in unsafe activity.

Whilst responsibility for health and safety rests squarely with Management, support is provided by health and safety functional staff in the form of technical expertise, training, safety literature and ensuring relevant and accessible resources are available to operational people. The Executive Management Team holds dedicated monthly policy and strategy meetings specifically focussed on safety direction within the organisation.

Watercare is integrating health and safety responsibilities into its expectations of managers to ensure that there is clear understanding of safety outcomes and accountabilities. More is required, including broader cultural and safety leadership training and further systems development.

While there are a number of new initiatives being implemented via the new Health and Safety Plan which was approved by the Board on 1 April 2016, existing plant and site systems for managing safety considerations are being reviewed with a view to achieving better alignment between those controls across the business and developing a framework within which all elements of the safety system and specific categories of work can be drawn together and cross referenced. The process of analysis of controls will be continuously reviewed, assessed and reformulated in response to incident and other data being collected in the electronic reporting systems. Over time these will also enable a wider range of analytics to be conducted in assessing the business performance in respect of health and safety.

### 2. CUSTOMER SERVICE

Performance against Statement of Intent measures for March was good with all customer service performance metrics above target for the month. The rolling 12 month average result for resolution of complaints within 10 working days was 96.2% against a target of 95%. Customer satisfaction in March was in line with the 12 month average with satisfaction at 86.1% for fault management, 82.2% for the maintenance field crews and 86.3% for billing and general enquires. The rolling 12 month average for customer satisfaction is above the 80% target for all three areas.

A comparison of utility price increases for the period 2013 – 2015 is attached as Appendix E.

#### 3. INFRASTRUCTURE PROGRAMME

The infrastructure capital programme has delivered year to date \$186m against a budget of \$272m. The forecast to year end is to deliver \$270m against a budget of \$375m, this has decreased \$3.5m from the February forecast.

The main contributors to the reduction in forecast are \$2.0m of deferred spend on the Wynyard Quarter Project with a significant unforeseen obstacle encountered underground delaying the pipe laying, a \$0.5m reduction in forecast for the Waikato 175MLD Expansion Project and \$0.875m of renewals with their priorities under further review.

A Capital Expenditure Dashboard Report of all capital expenditure projects over \$15million is shown in Appendix C.

#### 4. STATUTORY PLANNING

#### **Proposed Auckland Unitary Plan**

The rezonings and precincts hearings are scheduled to be completed at the end of April. There have been a number of contentious hearings, particularly for greenfield areas where developers have requested live zoning. The Panel has indicated that it is unlikely to recommend large-scale live zoning of proposed Future Urban Land. A few remaining hearings are now scheduled to be held in May. Once the hearings are complete, the Independent Hearing Panel will have until July to make its recommendation to Auckland Council. Auckland Council will then have a very short period of time to review the recommendations and make a decision whether to accept them.

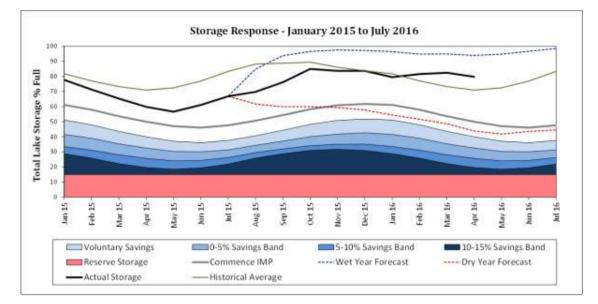
#### 5. SERVICE DELIVERY

#### **Rainfall and Water Resources**

In March, below average rainfall was experienced in all catchments:

Waitakere Ranges	51% of average
Hunua Ranges	80% of average
Northern Non-metropolitan	48% of average
Southern Non-metropolitan	62% of average

However, rainfall across the region has been above average for the last 3 - 6 months. Metropolitan total system storage was 79.8% at the end of March, which is above the historical average storage for this time of year (73.3%).



Weather forecasts for April 2016 indicate rainfall is expected to be normal or above normal, temperature above average and soil moisture content to be near normal. Longer term, for April – June 2016, temperatures are most likely to be above average, with rainfall most likely to be normal or below normal.

El Niño conditions continue in the Tropical Pacific, but the event is clearly in a decaying phase. International guidance indicates that El Niño will continue, but weaken over the next three months. A return to normal conditions, or transition to La Niña, is expected by July-September.

There is an elevated likelihood that storage levels will reach 100% by the end of the recharge period. As such, the increased use of the Waikato and Onehunga sources has been reduced to hold storage levels around 80% for the next three months.

#### 6. FINANCE

#### **Financial Performance**

	Cu	rrent Mor	nth	Y	ear to Da	ite		Full Year	
	Actual	Budget	Var	Actual	Budget	Var	Forecast	Budget	Var
Figures (\$millions)									
Revenue	50.33	50.30	0.04	421.75	401.64	20.11	555.18	537.17	18.01
Operating Expenses	17.70	18.86	1.15	150.70	159.43	8.73	205.18	212.77	7.59
Depreciation	18.41	18.35	(0.06)	160.97	162.57	1.61	216.83	217.12	0.29
Interest expense	6.52	6.63	0.11	57.65	58.55	0.90	77.86	78.21	0.35
Total Contribution	7.70	6.45	1.24	52.43	21.08	31.35	55.31	29.07	26.23
Non-operating costs/(income)	1.30	0.24	(1.06)	7.73	2.28	(5.45)	8.93	3.00	(5.93)
Financial instruments revaluation - loss/(gain)	9.24	-	(9.24)	99.64	-	(99.64)	99.64	-	(99.64)
Operating Surplus / (Deficit) Before Tax	(2.84)	6.21	(9.06)	(54.94)	18.80	(73.74)	(53.26)	26.07	(79.33)
Deferred Tax - Expense/(Credit)	0.75	5.63	4.88	(11.38)	16.33	27.70	(7.05)	21.49	28.54
Net Surplus / (Deficit) After Tax	(3.60)	0.58	(4.18)	(43.56)	2.48	(46.04)	(46.21)	4.58	(50.79)
FFO Ratio				3.69	3.27		3.59	3.25	
Operating EBITDAF	32.63	31.44	1.19	271.06	242.21	28.84	350.00	324.40	25.59
EBIIDA	22.09	31.20	(9.11)	163.69	239.93	(76.25)	241.43	321.40	(79.97)
EBIT	3.67	12.84	(9.17)	2.72	77.36	(74.64)	24.60	104.28	(79.68)

#### Month – Total Contribution of \$7.70m - favourable variance to budget of \$1.24m

Total revenue was favourable \$0.04m to budget due to favourable vested asset income \$1.5m partially offset by water and wastewater revenue unfavourable by \$1.2m.

Operating expenses were favourable \$1.15m to budget with favourable variances for asset operating costs and professional services partially offset by net labour.

Depreciation was unfavourable \$0.06m to budget.

Interest expense was \$0.11m favourable to budget.

#### Year to date – Total Contribution of \$52.43m - favourable variance of \$31.35m

Year to date revenue is \$20.11m favourable to budget primarily due to vested asset income favourable \$16.72m and IGC revenue favourable \$1.64m. Water and wastewater revenue is favourable \$4.03m and year to date water volumes are 0.59% over budget.

Operating expenses are \$8.73m favourable to budget with favourable variances for asset operating costs, professional services and general overheads partially offset by net labour.

Depreciation is favourable \$1.61m to budget.

Interest expense is \$0.90m favourable to budget.

#### Year to Date – Net Deficit after Tax of \$43.56m – unfavourable variance of \$46.04m

The unfavourable variance of \$46.04m is primarily due to the unfavourable revaluation of financial instruments of \$99.64m resulting from the decrease in medium to long term swap rates since June 2015 partially offset by a favourable operating contribution \$31.35m.

#### Full year Forecast – Operating Contribution of \$55.3m – favourable variance of \$26.2m

Full year revenue is forecast at \$555.2m, favourable by \$18.0m largely due to expected higher than budgeted vested asset revenue favourable \$16.7m. Water revenue forecast is being held at budgeted levels. The wastewater revenue is forecast to achieve budget in the second half of the year on top of the above budget performance the first half of the year.

Operating expenses are expected to be favourable to budget by \$7.6m with favourable variances for professional services, asset operating expenses and general overheads partially offset by net labour. Depreciation costs are forecast to be consistent with budget at year end.

Interest expensed through the P&L is expected to be consistent with budget at year end; largely due to lower debt than budgeted offset by lower capitalised interest than budgeted.

	Actual	Actual	Monthly	Budget	Var from
\$million	Feb-16	Mar-16	Movement	Mar-16	Budget
Non Current Assets	8,660.3	8,667.5	7.2	8,745.7	(78.2)
Current Assets	85.8	79.1	(6.7)	84.3	(5.1)
Total Assets	8,746.2	8,746.6	0.5	8,830.0	(83.4)
Other Liabilities	362.1	370.9	8.7	290.7	80.2
Deferred Tax Liability	999.0	999.8	0.7	1,036.2	(36.4)
Borrowings - Short Term	405.9	406.6	0.7	358.3	48.4
Borrowings - Long Term	1,144.5	1,138.3	(6.2)	1,275.7	(137.4)
Shareholders Funds	5,834.7	5,831.1	(3.5)	5,869.2	(38.1)
Total Liabilities and Shareholders Funds	8,746.2	8,746.6	0.5	8,830.0	(83.4)

#### **Financial Position**

The major movement in the Statement of Financial Position as at 31 March 2016 compared with 29 February 2016 was the decrease in debt and trade debtors, increase in non-current assets reflecting capital expenditure net of depreciation in the month and the movement in derivative financial instruments (Other liabilities).

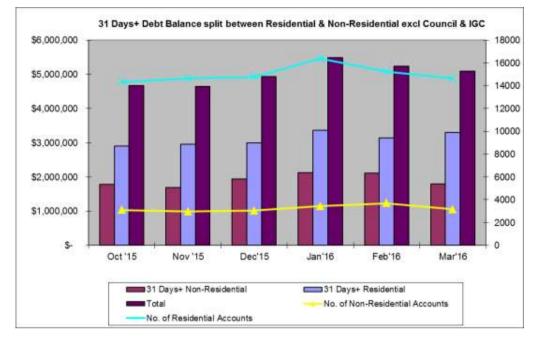
Compared with budget the material variances are largely in respect of the property, plant and equipment, deferred tax, derivative financial instruments (Other liabilities) and debt. In addition to

the impact of beneath budget capex spend the variances primarily reflect a different opening position on 1 July 2015 than that assumed when the budget was set, including a lower level of revaluation of property, plant and equipment than expected. Net debt at \$1,545m is \$89.0m beneath budget.

#### **Aged Receivables**

The 31 days+ debt balance at the end of March was \$5.1m, \$0.1m lower than February 2016.

The split of 31 days+ receivables between residential and commercial is shown below:



## Water Utility Consumer Assistance Trust (WUCAT) (Note: All figures supplied by WUCAT.)

The following table summarizes the results of the Trust since it started in 2011/12:

WUCAT Summary					
Financial year		\$000's			
year	WSL additional write offs)		<i>φ</i> 000 3		
Jun-12	33	\$	29		
Jun-13	172	\$	196		
Jun-14	123	\$	114		
Jun-15	150	\$	149		
(YTD) Jun-16	84	\$	69		
Total	562	\$	556		

When the Trust approves hardship relief, it enters into an understanding with the customer as to how the customer will "earn" the relief. Often this might be that the customer agrees to pay their monthly bill for (say) six months, at the end of which all outstanding debt or arrears at the date the arrangement was entered into is agreed to be written off. Most customers satisfy their obligation and the old debt is written off. Some customers, however, do not meet their obligations and therefore no write off occurs. At any point in time there will be a number of customers in the process of satisfying their side of the arrangement.

Mar-16						
Summary of WUCAT Arrangement Approvals						
No. of Arrangements	No. of Arrangements	No. of Arrangements	No. of Arrangements			
Entered Into	Fully Satisfied	Still Being Met	Lapsed Unfulfilled			
562	435	55	72			

Amount of Relief Approved \$	Amount of Relief Fully Earned \$	Relief Yet to be Fully Earned \$	Relief Voided due to Lapsed Unfulfilled Arrangement \$
\$556k	\$453k	\$57k	\$49k

The results of the last 3 WUCAT meetings have seen 27 applicants successfully complete the budget process and have \$22k of hardship relief approved by the Trust.

WUCAT Summary last 3 meetings						
Month	Trust approved applications		\$000's			
Jan-16	0	\$	-			
Feb-16	12	\$	10.98			
Mar-16	15	\$	11.06			
Total	27	\$	22			

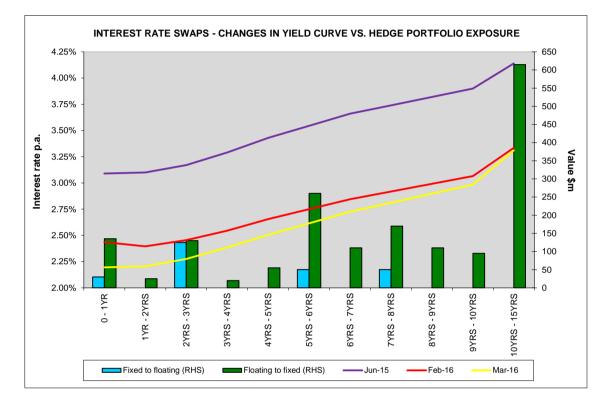
## Restrictions

There was no change in the status of water restrictions during March. The table below summarises the restrictions carried out by Watercare Services Limited.

<b>Restriction Summary</b>	Comm	ercial	Residential		Total	
Year-ending	<b>Restriction De</b>	-restriction	<b>Restriction De</b>	e-restriction	Restriction	De-restriction
30-Jun-12	1		5		6	0
30-Jun-13	13	11	6	4	19	15
30-Jun-14	20	20	17	14	37	34
30-Jun-15	31	30	53	39	84	69
(YTD) 30-Jun-16	4	5	14	13	18	18
Total	69	66	95	70	164	136
Restrictions currently	3		25	5		28

The following restrictions remain in place:

- Six residential restrictions remain in place on vacant properties. Communications are ongoing with these customers and if the properties are tenanted in future, a resolution will be required.
- A further 19 residential restrictions remain in place on occupied properties and communication continues with these customers.
- Three commercial properties remain restricted at the end of March and communication continues with these customers.



#### Treasury

Interest Analysis	Cu	rrent Mont	:h	Year to date			Full Year		
\$million	Actual	Budget	Var	Actual	Budget	Var	Forecast	Budget	Var
Interest as per Statement of Financial Performance	6.52	6.63	0.11	57.65	58.55	0.90	77.86	78.21	0.35
Capitalised Interest	0.97	1.69	0.72	9.16	13.14	3.98	12.08	18.50	6.42
Gross Interest	7.49	8.32	0.83	66.81	71.70	4.88	89.94	96.71	6.77
Less Interest Income	0.00	-	(0.00)	0.02	-	(0.02)	0.02	-	(0.02)
Net Interest	7.49	8.32	0.83	66.79	71.70	4.90	89.92	96.71	6.79

For the month net interest is favourable to budget \$0.83m; largely due to lower debt than budgeted.

### **Capital Expenditure**

Summary Capital Expenditure	Mon	h March	2016	Y	ear to Da	te		Fu	Full Year	
(\$millions)	Actual	Budget	Var	Actual	Budget	Var	Forecast	Budget	Var	Prior Month Forecast
Wastewater Projects										
Strategy & Planning	0.4	1.7	1.4	3.4	10.6	7.2	4.1	16.7	12.6	4.3
Infrastructure Delivery (excl Labs/MS)	13.4	17.8	4.4	101.0	139.9	38.9	142.5	191.0	48.4	145.4
Water Projects										
Strategy & Planning	0.2	2.0	1.8	2.1	8.1	6.0	3.6	15.5	11.9	3.6
Infrastructure Delivery (excl Labs/MS)	7.2	7.4	0.3	62.0	68.8	6.8	82.8	90.5	7.7	82.7
Service Delivery	1.6	4.8	3.2	16.7	37.2	20.5	31.6	52.6	21.0	33.0
Retail	0.7	0.6	(0.1)	4.8	6.2	1.4	6.8	8.1	1.4	6.7
Information Services	0.5	0.4	(0.2)	4.7	6.3	1.6	8.1	7.4	(0.7)	7.9
Other Projects	0.8	1.0	0.2	5.4	12.1	6.6	9.2	15.0	5.8	9.2
TOTAL	24.8	35.9	11.0	200.1	289.2	89.1	288.6	396.7	108.1	292.9
Includes Capitalised Interest of:										
Water Projects Capitalised Interest	0.4	0.7	0.3	4.3	5.8	1.6	5.4	8.2	2.8	5.4
Wastewater Projects Capitalised Interest	0.6	1.0	0.4	4.9	7.3	2.4	6.7	10.3	3.6	6.6
Total Capitalised Interest	1.0	1.7	0.7	9.2	13.2	4.0	12.1	18.5	6.4	12.0

Capital expenditure for the month was \$24.8m against a budget of \$35.9m and full year forecast of \$288.6m has decreased by \$4.3m from prior month full year forecast. The forecast for the full year is \$108.1m beneath budget. The main contributors to this variance, as discussed in the February Board meeting are:

- a review of projects to ensure strategic asset needs are being met;
- project savings achieved;
- delays in project commencement partially offset by projects ahead of budgeted timetable; and
- a reduction in capitalised interest as a result of the reduced capital spend.

#### 7. BOARD CORRESPONDENCE

There was no correspondence during the month.

#### 8. EXECUTION OF DOCUMENTS

There were eight documents executed during March in accordance with the delegated authority provided to the Chief Executive by the Board in relation to deeds, instruments and other documents. These included five approvals to register easements, one to register a compensation certificate, one Sale and Purchase agreement to acquire land, and one Entry Agreement for access to construct.

There were five capex approvals totaling \$5.252m signed in accordance with the delegated authority provided to the Chief Executive by the Board in relation to capex approvals below a threshold of \$15m.

Summary of Capital Projects Approved by the Chief Executive – March 2016				
C-11067-03	Mairangi Bay Rising Main Replacement Stage 2B: Capex Extension	\$1,271,156		
C-12500-04	UPS (×2)	\$61,230		
C-12592-01	Planned Meter Replacement Programme	\$2,812,000		
C-12683	Northern DeltaV sites upgrade from Version 10 to Version 12	\$517,000		
C-12692	Waikato WTP Discharge Permit Replacements	\$465,000		
C-12695	Accounts Payable Automation Solution	\$126,596		

There were three contracts over \$100,000 were awarded during March in accordance with the delegated authority provided to the Chief Executive by the Board in relation to capex and opex contract approvals.

Summary of Contract Awards – March 2016								
4/03/2016	Pipeline and Civil	Kirkbride 355mm Network Connections						
7/03/2016	McConnell Dowell	Upper Glen Eden Storage Tank and Branch Sewer Upgrades - Contractor Approval						
23/03/2016	Ergo / WA Fisher / ControlWeb / NZ Controls / Tamaki Controls	NCU2 - Software Development and Commissioning Support						

#### 9. COMMUNICATIONS

#### Media summary

Media coverage has been light over the past few weeks. The Botany and Ormiston Times ran a positive article on checking for leaks in late March, based on the content in our customer newsletter *Tapped In*.

The Watercare Harbour Clean-Up Trust received favourable coverage in suburban newspapers as well as in the New Zealand Herald due to its involvement in clean up days in the Manukau Harbour during Seaweek.

#### **Customer Communications Programme**

The table below outlines the indicative customer communications programme. This programme is dynamic and will be adapted as appropriate to align to the new strategic priorities and respond to current issues/areas of interest.

Month	Activity	Status
April	Domestic customers are receiving a flyer on how we make bill payment easy. It includes information on the Water Utility Consumer Assistance Trust. We are currently working with the Trust to improve their collateral. Mangere Bridge residents will receive a <i>Mangere Matters</i> after the open days in early April. It will cover the open days as well as the new road to Puketutu Island.	Distribution underway Planned
May	Depending on when the pricing for 2016/17 is confirmed, domestic and non-domestic customers will receive information on the price rise.	Planned
June	Domestic and non-domestic customers will receive the winter issue of <i>Tapped In</i> which will focus on we are meeting the needs of our communities and the environment, both now and into the future.	Planned

Within the customer area, work is being undertaken to improve customers' e-billing experience through the creation of a more engaging and interactive email template that aligns with our external branding. In addition, work is being undertaken to create welcome packs for new customers that have useful transactional, contractual and company information.

#### Stakeholder communications

Planned/underway:

- Public and stakeholder tours of the Mangere Wastewater Treatment Plant will be held on 8, 9 and 10 April. These tours will follow the same format as the Rosedale and Ardmore tours in 2015 however they will run across three days as we are expecting more than 200 visitors.
- Public information drop-in sessions for the North Harbour No. 2 and Northern Interceptor designation process will be held in April.
- Planning is underway for public information drop-in sessions for the south west wastewater servicing project.
- Work is underway to produce a book illustrating the water treatment and distribution process, from dam to tap.
- Our education programme continues to be positively received by both schools and media. With terms one and two fully booked, the education coordinator is now scheduling school visits for terms three and four.
- A 'World Water Day' information and education pack was developed and made available to schools through our website.

#### Internal communications

Completed:

- Staff received the newsletter *Your Source* and the H&S poster *Homesafe* in early April. The H&S poster focused on the benefits of the flu vaccine.
- Staff continued to receive weekly messages from the chief executive.

Underway:

• The new intranet will be launched in mid-May.

#### 10. WORKING WITH LOCAL BOARDS

Over the past month Local Board briefings were given to a number of local boards. These included general briefings to Kaipatiki, Whau and Franklin Local Boards. Project specific workshops on the Central Interceptor and the North Harbour No. 2 and Northern Interceptor Designations were also held with the Albert Eden and Henderson Massey Local Boards respectively. Watercare also joined Auckland Council stormwater to provide information to the Maungakiekie Tamaki Local Board on works that will help improve the Omaru Creek Catchment. A workshop with the Upper Harbour Local Board helped to progress proposed works in Centorian Reserve which will help benefit Watercare and parks.

Local Board members from the Whau, Orakei and Waitemata Local Boards will join Watercare for the tour of Mangere Wastewater Treatment Plant on 8 April.

A full schedule of local board interactions over the month is attached as Appendix D.

#### 11. MAORI ENGAGEMENT PROGRAMME

15 Watercare staff were formally welcomed on to the Waikato Tainui Turangawaewae Marae on the 7<sup>th</sup> of April 2016 and hosted overnight at the Waikato-Tainui College for Research and Development at Hopuhopu, Ngaruawahia. On the 8<sup>th</sup> of April, ten Watercare staff members paddled 18 km by waka or were on the support boat with Waikato-Tainui down the Waikato River from the Elbow sportsground to Port Waikato. A reciprocal tour of southern Watercare sites occurred with Waikato-Tainui representatives on the 11<sup>th</sup> of April.

## 12. CYBER SECURITY

The Cyber-Risk Practice Guide issued by the Institute of Directors (IoD) and the National Cyber Security Centre (NCSC) Cyber Security and Risk Management Guidance has been reviewed and is being used to guide the development of a Cyber Security Framework for Watercare.

In line with the above guidance, the framework will cover all of the requirements to ensure the robustness of Watercare's critical IS systems in the event of a cyber-attack including:

- Prevention
- Protection
- Detection
- Response
- Recovery

The key components of the guidance include the deployment of anti-virus tools and software patching/updates. These are already in operation within Watercare. To supplement the existing controls, Management is following the IoD and NCSC Cyber Security guidance regarding:

- Detection procedures should IS systems be compromised
- Verification of cyber control environments for outsourced services
- Forensic support for response and recovery

A number of external reviews/tests have already been conducted including penetration testing, USB drops and patching. Cyber security is a rapidly developing and complex area and the capability of Watercare staff to provide this support is being assessed. Where we do not have appropriate internal experience and capability, we will retain external advice.

R Jaduram CHIEF EXECUTIVE

# WATERCARE SERVICES LIMITED Management Report Mar-16 Table of Contents Section A : Management Report Page 1 **Financial Results** Statement of Financial Performance A1 • Statement of Cash Flows A2 . Statement of Financial Position A4 . 2 **Treasury Management** Treasury Risks & Interest Rate Performance A5 . Counterparty Exposures, Debt Concentration & Covenant Compliance A6 • Foreign Exchange & Commercial Paper Maturity A7

# WATERCARE SERVICES LIMITED

Mar-16

#### **Key Financial Indicators**

Financial performance	YTD	Page Ref
Total Revenue		A1
Operating Costs	$\bigcirc$	A1
Interest expense	$\bigcirc$	A1
Depreciation		A1
Net Contribution		A1
Financial position		
Net Borrowings		A4
Cashflow		
Operating cashflow		A2
Investing cashflow	•	A2
Treasury policy	Compliance	Page Ref
Committed facilities (liquidity risk)		A5
Fixed interest rate risk		A5
Credit risk		A6
Funding risk		A6, A7
Foreign exchange risk		A7

#### Key to Financial performance, Financial position and cashflow measures

Favourable variance - actual result on or above budget for total revenue, net contribution, operating cash flow and actual result below budget for operating expenses, interest, depreciation, net borrowings and investing cash flow

Unfavourable variance - actual result below budget for total revenue, net contribution, operating cash flow and actual result above budget for operating expenses, interest, depreciation, net borrowings and investing cash flow

#### Key to Treasury policy compliance



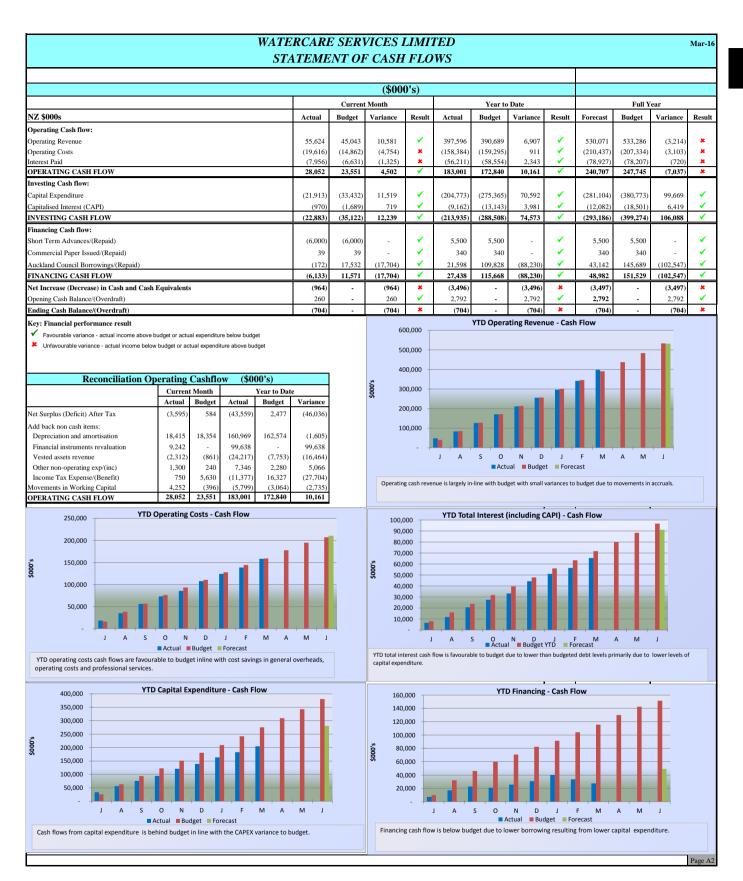
 $\bigcirc$ 

#### Full compliance

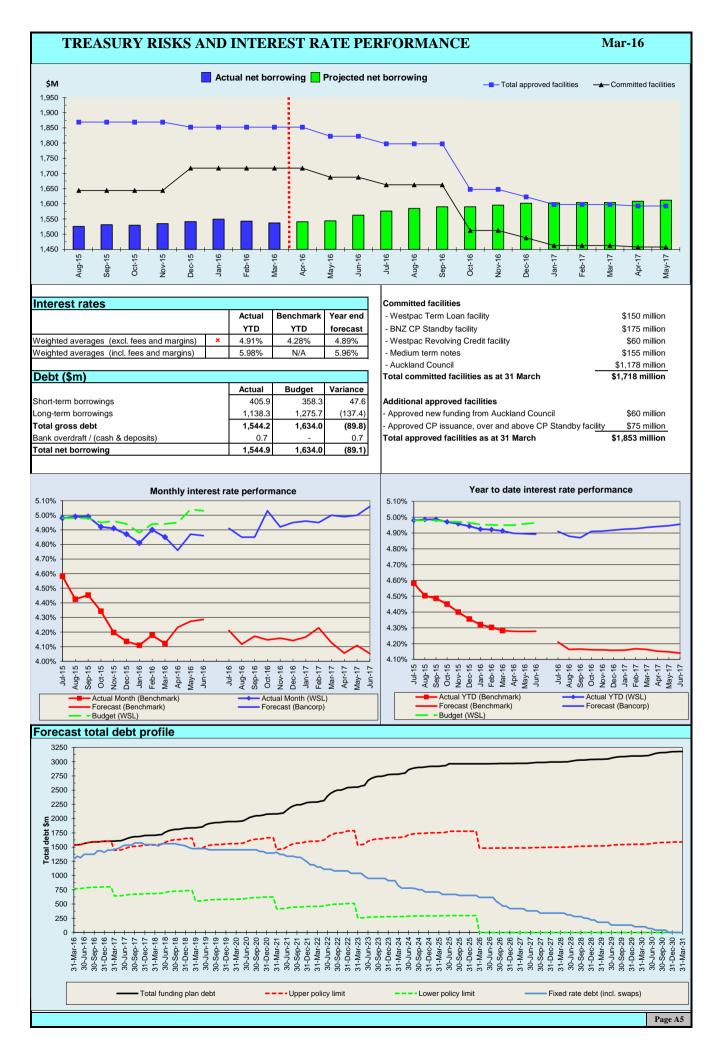
The recent downward revision to forecast debt increases has seen a consequential proportional decrease in the Treasury Policy fixed interest limits. As the fixed interest rate hedging profile was built up when forecast debt was much higher, this has caused the profile to exceed the Treasury Policy upper limit for fixed interest rate risk between one and three years.

The size of the breach is relatively small when compared to total forecast debt (peaking at \$63 million on \$1,633 million of debt). Management could resolve this issue by restructuring parts of the hedging profile, pushing the hedges further into the future, but we are reluctant to this now, as we feel that interest rates are likely to move lower in the near term. In the meantime, we recommend running with the out-of-policy position.

S	TATEME				ERVICES SIVE RE			PENS	E			<b>lar-16</b> 5000's)
		Current Mo				Year to D			2	Full Year		,000 3)
	Actual	Budget	Variance	Result	Actual	Budget	Variance	Result	Forecast	Budget	Variance	Result
Vastewater revenue	25,889	26,532	(643)	×	230,549	226,360	4,189	×	304,475	300,286	4,189	×
Vater revenue	12,710	13,300	(590)	* *	107,995	108,344	(349)	*	142,362 57,520	142,982	(619)	* \$
nfrastructure growth charge revenue Dther revenue	5,704 3,719	5,858 3,746	(154) (26)	÷.	41,582 17,411	39,946 19,240	1,636 (1,829)	*	57,520 24,016	57,520 26,044	(2,028)	¥
Revenue from exchange transactions	48,022	49,435	(1,413)	*	397,538	393,890	3,647	<b>v</b>	528,373	526,832	1,541	-
/ested assets revenue	2,312	861	1,450	<b>~</b>	24,217	7,753	16,464	<b>~</b>	26,802	10,338	16,464	<b>~</b>
Revenue from non-exchange transactions	2,312	861	1,450	-	24,217	7,753	16,464	×	26,802	10,338	16,464	<b>~</b>
otal revenue	50,334	50,297	37	<b>~</b>	421,755	401,644	20,111	~	555,176	537,170	18,006	~
abour	6,297	6,849	552	× .	54,044	58,003	3,959	×	74,158	78,478	4,320	
Contract labour	294	202	(92)	*	1,683	1,701	18	×.	2,517	2,274	(242)	×
ncosts	265	314	50	×	2,341	2,775	434	¥	3,276	3,718	442	×
abour recoveries Jet labour	(2,676) 4,180	(3,422) 3,943	(746) (236)	*	(23,608) 34,461	(29,181) 33,298	(5,573) (1,162)	×	(33,011) 46,940	(39,436) 45,035	(6,425) (1,905)	×
	4,180	5,945	(230)	-	54,401	33,298	(1,102)	~	40,940	43,033	(1,903)	
faterials & cost of sales	219	184	(35)	×	1,625	1,584	(41)	×	2,534	2,106	(429)	×
	1.000	1.01-		× .	10.07	10.075	1.863			14.000	1.075	<
Nanned maintenance Jnplanned maintenance	1,366 3,411	1,912 2,795	547 (616)	*	10,371 27,693	12,073 24,634	1,702 (3,059)	*	14,634 35,372	16,002 32,542	1,368 (2,830)	
Asset operating costs - chemicals	879	2,795	(010)	- 🖓 -	7,930	24,034	(3,039)	*	10,855	10,653	(2,830) (203)	*
Asset operating costs - energy	1,444	1,516	72	<ul> <li>Image: A second s</li></ul>	12,984	12,814	(170)		17,693	17,801	108	<ul> <li>Image: A second s</li></ul>
Operating costs - other	2,980	3,744	765	×	27,225	32,123	4,897	1	38,347	42,855	4,509	×.
Depreciation and amortisation	18,415 28,494	18,354	(60) 828	*	160,969	162,574 252,125	1,605 4,953	✓ ✓	216,832	217,122	290 3,242	<b>*</b>
Asset operating costs	28,494	29,321	828	•	247,172	252,125	4,953	×	333,733	336,975	3,242	•
Communications	32	164	133	× -	1,190	1,529	339	× .	1,677	2,019	342	
Professional services	732	1,239	507	<ul> <li>Image: A second s</li></ul>	6,462	11,428	4,966	<ul> <li>Image: A second s</li></ul>	9,216	14,637	5,421	<ul> <li>Image: A second s</li></ul>
nterest	6,518	6,631	113	×	57,652	58,554	902	× .	77,859	78,207	348	1
General overheads	2,463	2,361	(102)	*	20,758	22,041	1,283	¥	27,909	29,117	1,208	<b>Ý</b>
Overheads	9,745	10,395	650		86,062	93,552	7,490		116,661	123,980	7,319	
Fotal expenses	42,637	43,843	1,207	<b>•</b>	369,320	380,560	11,239	<b>v</b>	499,869	508,096	8,227	-
fotal contribution/(loss)	7,698	6,454	1,244	<b>v</b>	52,435	21,084	31,351	•	55,307	29,074	26,233	-
Gain/loss on disposal of fixed assets and other costs	1,300	240	(1,060)	×	7,732	2,280	(5,452)	×	8,926	3,000	(5,926)	×
Gain/loss on revaluation of financial instruments	9,242	-	(9,242)	*	99,638	-	(99,638)	*	99,638	-	(99,638)	*
Non operating (costs)/revenue	10,543	240	(10,303)	*	107,370	2,280	(105,090)	*	108,564	3,000	(105,564)	*
Net surplus/(deficit) before tax	(2,845)	6,214	(9,059)	×	(54,936)	18,804	(73,740)	x	(53,258)	26,074	(79,332)	×
ncome Tax Expense/(benefit)	-	-	-		-	-	-		-	-	-	
Deferred tax Net surplus/(deficit) after tax	750 (3,595)	5,630 584	4,879 (4,179)	<b>*</b>	(11,377) (43,559)	16,327 2,477	27,704 (46,036)	<b>*</b>	(7,050) (46,208)	21,490 4,584	(28,540)	×
🖌 Fa		e - actual incom nce - actual inco	me below budg	et and act		above budget	v budget					
50,00		_						•				
30,00												
10,00	0								-			
C	Budgete		ional	Lower	Lower	Lov	ver	Actual	-			
	contributi	on revei		trollable costs	depreciation	inte	rest cor	ntribution				



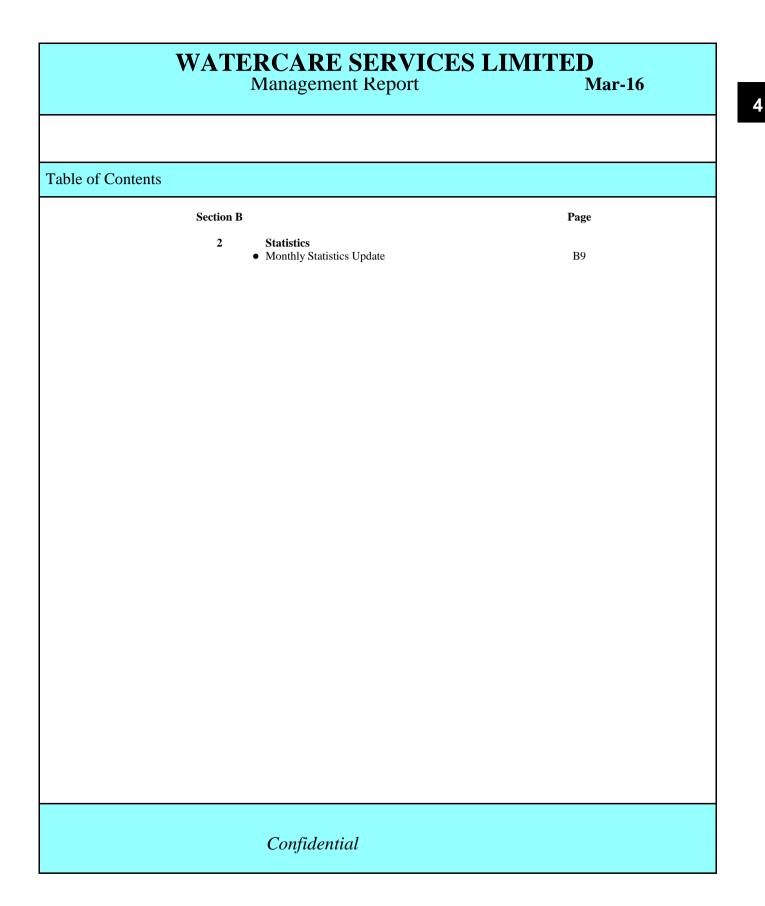
2,7922,600Cit47,82652,097Tit19,52423,312U3,0002,961Pit4,0585,728In2,3101,489D2,3101,489D79,51185,848Tr383,539443,192C2(27,673)(163,936)Pit8,528,0218,580,736Tr40,18436,940In23,69223,394Pit3,8844,825D9,08614,825D8,604,8678,660,334Tr8,604,8678,660,334Tr9,08614,825D148,693148,994C30,26430,272B148,693148,994C30,26430,272B148,693150,000Tr18,91876,634A19,40716,563Tr19,40716,563Tr19,40716,563Tr19,40716,563Tr19,40716,563Tr19,4072,056O19,50075,000B15,00075,000B15,00074A15,00074A15,00074A15,00075,000B15,00074A15,00074A15,00074A15,00074A15,00074A15,00074 <t< th=""><th>WATERCARE SE</th><th></th><th></th><th></th><th></th><th></th><th>Mar-16</th></t<>	WATERCARE SE						Mar-16
ActualActualC2.792CoCo2.792CoCo47.826S2.097Tr19.52423.312Uo3.0002.961Pr4.058S.7.28In2.3101.489Do79.51185.848Tr8.172.1558.301.480Pr383.5394.43.192Co(27.673)(163.936)Pr8.528.0218.580.736Tr9.08614.825Do9.08614.825Do9.0868.660.347Ro9.08614.825Do9.08614.825Do9.08614.825Do9.08614.825Do9.08614.825Do9.08614.825Do9.08614.825Do9.08614.825Do9.08614.825Do9.08614.825Do9.08614.8294Co9.08614.8294Co9.08614.8294Co9.08614.8294Co9.08614.8294Co9.08615.0000Tr19.40716.563Tr9.419.50710.301Do9.51702.056Oo9.50.6675.0484Bo9.50.6675.0484Bo9.50.6675.0484Bo9.50.6675.0484Ao9.50.6675.0484Ao9.50.6675.0484Bo	STATEMENT OF F.	INANCIAL	POSITIO	V			( <b>\$000's</b> )
ActualActualC2.792CoCo2.792CoCo47.826S2.097Tr19.52423.312Uo3.0002.961Pr4.058S.728In2.3101.489Do79.51185.848Tr8.172.1558.301.480Pr383.5394.43.192Co(27.673)(163.936)Pr8.528.0218.580.736Tr9.08614.825Do9.08614.825Do9.08614.825Do9.08614.825Do8.604.8678.660.341Tr9.08614.825Do9.08614.825Do9.08614.825Do9.08614.825Do9.08614.825Do9.08614.825Do9.08614.825Do9.08614.825Do9.08614.825Do9.08614.825Do9.08614.8294Co9.087148.693148.99419.40716.563Tr19.40716.563Tr19.40716.563Tr19.40716.563Tr19.40716.563Tr19.40710.5067So9.50.66750.484Bo10.43.4221.007.475Au11.50.000TrTr10.43.4231.007.475Au11.50.443.577Oo <th>7</th> <th></th> <th>March</th> <th></th> <th></th> <th>June 2016</th> <th></th>	7		March			June 2016	
2,7922,60Cit47,82652,097Tit19,52423,312U3,0002,961Pr4,0585,728In2,3101,489D79,51185,848Tit8,172,1558,301,480Pr383,539443,192Cit(27,673)(163,936)Pr8,528,0218,580,736Tit40,18436,940In23,69223,394Pr3,8844,439In9,08614,825D8,604,8678,660,334Tit8,684,3788,746,182Tit30,26430,272Bit30,26430,272Bit148,693148,994Tit19,40716,563Tit19,40716,563Tit19,40716,563Tit19,40716,563Tit10,38015,072D55,1702,056D2,17930,318D55,06750,484Bit150,000-Tit55,06750,484Bit150,000-Tit55,06750,484Bit10,3301,144,459Tit13,19,0891,144,459Tit13,524722,2422D1,011,130999,001D2,60,6932,814,411Rit3,856,3513,799,551Rit		Actual	Budget	Variance	Forecast	Budget	Variance
47,826         52,097         Tr           19,524         23,312         U           3,000         2,961         Pr           4,058         5,728         In           2,310         1,489         Du           79,511         85,848         Tr           88,172,155         8,301,480         Pr           383,539         443,192         Cu           (27,673)         (163,936)         Pr           8,528,021         8,580,736         Tr           40,184         36,940         In           9,086         14,825         Du           8,604,867         8,660,334         Tr           8,604,867         8,660,344         Tr           8,604,867         30,274         Bu           148,693         148,994         Cu           148,693         148,994         Cu           148,693         148,994         Cu           19,407         16,563         Tr           19,407         16,563         Tr           19,407         16,563         Tr          19,407         16,563         Tr          51,700         2,055         Ou           51	Current assets						
19,52423,312U3,0002,961Pr4,0585,728In2,3101,489D79,51185,848Tr8,172,1558,301,480Pr383,539443,192Cr(27,673)(163,936)Pr8,528,0218,580,736Tr40,18436,940In23,69223,394Pr3,8844,439In9,08614,825D8,604,8678,660,334Tr8,684,3788,746,182Tr3,0,26430,272Br148,693148,994Cr30,26430,272Br148,693148,994Cr148,693148,994Cr148,693148,994Cr19,40716,563Tr19,40716,563Tr10,38015,072In58,86247,075O6,9266,509Pr5,1702,056O22,17930,318D320,799523,493Tr50,00075,000Br50,66750,484Br150,000-Tr11,50011,44,459Tr135,247222,422D10,11,30999,001D2,488,9172,387,987Tr2,806,3513,379,551Rr3,856,3513,799,551Rr	0 Cash and cash equivalents		-	-	-	-	-
3,0002,961Pr4,0585,728In2,3101,489Du79,51185,848Tu8,172,1558,301,480Pr383,539443,192Cu(27,673)(163,936)Pr8,528,0218,580,736Tu40,18436,940In23,69223,394Pr3,8844,439In9,08614,825Du8,604,8678,660,334Tu8,684,3788,764,87Bu30,26430,272Bu148,693148,994Cu148,693148,994Cu148,693148,994Cu148,693148,994Cu19,40716,563Tu19,40716,563Tu10,38015,072Fu58,86247,075Ou58,86247,075Ou58,8626,509Pr51,702,056Ou22,17930,318Du320,799523,493Tu150,000Tu50,66750,484Bu150,000Tu11,510,891,144,459Tu11,319,0891,144,459Tu11,319,0891,144,459Tu135,24722,2422Du10,11,130999,001Du2,488,9172,879,454Fu2,60,6932,60,693Fu1,812,9711,814,421Ru3,856,351	7 Trade and other receivables from exchange transactions	45,904	51,557	(5,653)	48,000	51,198	(3,19
4.058         5.728         In           2.310         1.489         DU           79,511         85,848         Tr           85,845         FT         N           81,72,155         8,301,480         Pr           383,539         443,192         Cd           (27,673)         (163,936)         Pr           8,528,021         8,580,736         Tr           40,184         36,940         In           23,692         23,394         Pr           3,884         4,439         In           9,086         14,825         Dr           8,604,867         8,660,334         Tr           8,604,867         8,660,334         Tr           8,604,867         8,660,334         Tr           8,604,867         8,660,334         Tr           30,264         30,272         Br           148,693         148,904         Cr           30,264         30,272         Br           19,407         16,563         Tr           19,407         16,563         Tr           10,380         15,072         In           58,862         47,075         Dr	2 Unbilled revenue accrual	22,338	22,640	(302)	18,602	20,044	(1,44
2,310         1,489         DU           79,511         85,848         70           81,72,155         8,301,480         Pr           383,539         443,192         CG           (27,673)         (163,936)         Pr           8,528,021         8,580,736         70           40,184         36,940         In           23,692         23,394         Pr           3,884         4,439         In           9,086         14,825         Dr           8,604,867         8,660,334         70           8,604,867         8,660,334         70           8,604,867         8,660,334         70           8,604,867         8,660,334         70           8,604,867         8,660,334         70           9,036         148,994         CG           30,264         30,272         Br           148,693         148,994         CG           30,264         30,272         Br           19,407         16,563         70           19,407         16,563         70           53,707         2,00         50           5,170         2,056         70		2,692	2,993	(301)	2,260	2,307	(4
79,511         85,848         Tr         N           81,172,155         8,301,480         Pr           383,539         443,192         Co           (27,673)         (163,936)         Pr           8,528,021         8,580,736         To           40,184         36,940         In           23,692         23,394         Pr           3,884         4,439         In           9,086         14,825         Do           8,604,867         8,660,334         To           30,264         30,272         Bo           148,693         148,994         Co           30,264         30,272         Bo           19,407         16,563         To           19,407         16,563         To           10,380         15,072         In           58,862         47,075         Oo           6,926         6,509         Pr           5,170         2,055         <		5,768	4,539	1,229	5,768	4,539	1,22
8,172,155         8,301,480         Pr           383,539         443,192         Ca           (27,673)         (163,936)         Pr           8,528,021         8,580,736         Ta           40,184         36,940         In           23,692         23,394         Pr           3,884         4,439         In           9,086         14,825         Da           8,604,867         8,660,334         Ta           8,604,867         8,660,334         Ta           8,604,867         8,660,334         Ta           8,604,867         8,660,334         Ta           30,264         30,272         Ba           148,693         148,994         Ca           30,264         30,272         Ba           19,407         16,563         Ta           19,407         16,563         Ta           19,407         16,563         Ta           19,407         2,056         Oa           5,170         2,056         Oa           2,179         30,318         Da           320,799         523,493         Ta           320,799         523,493         Ta		2,409	2,526	(117)	2,409	2,526	(11
8,172,155 $8,301,480$ $Pr$ $383,539$ $443,192$ $CC$ $(27,673)$ $(163,936)$ $Pr$ $8,528,021$ $8,580,736$ $Tr$ $40,184$ $36,940$ In $23,692$ $23,394$ $Pr$ $3,884$ $4,439$ In $9,086$ $14,825$ $Dr$ $8,604,867$ $8,660,334$ $Tr$ $8,684,378$ $8,746,182$ $Tr$ $8,684,378$ $8,746,182$ $Tr$ $148,693$ $148,994$ $Cc$ $30,264$ $30,272$ $Bd$ $148,918$ $76,634$ $Ar$ $19,407$ $16,563$ $Tr$ $53,707$ $2,056$ $Or$ $5,170$ $2,053,493$ $Tr$ $5,5,067$ $5,444$ <		79,111	84,255	(5,144)	77,039	80,614	(3,57
383,539         443,192         CC           (27,673)         (163,936)         Pr           8,528,021         8,580,736         Tr           40,184         36,940         In           23,692         23,394         Pr           3,884         4,439         In           9,086         14,825         Dr           8,604,867         8,660,334         Tr           8,684,378         8,746,182         Tr           8,684,378         8,746,182         Tr           8,684,378         8,746,182         Tr           30,264         30,272         Br           318,918         76,634         Ar           19,407         16,563         Tr           19,407         16,563         Tr           10,380         15,070         Tr           58,862         47,075         Or           6,926         6,509         Pr           5,170         2,056         Or           22,179         30,318         Dr           320,799         523,493         Tr          50,667         50,484         Br           150,000         -         Tr          1,319	Non-current assets	0.210.040	0 402 507	(04.620)	0.200.000	0 (07 100	(207.40
(27,673)         (163,936)         Pr           8,528,021         8,580,736         Ti           40,184         36,940         In           23,692         23,394         Pr           3,884         4,439         In           9,086         14,825         Di           8,604,867         8,660,334         Ti           8,684,378         8,746,182         Ti           8,684,378         8,746,182         Ti           148,693         148,994         Ci           30,264         30,272         Bi           148,693         148,994         Ci           30,264         30,272         Bi           118,918         76,634         Ai           119,407         16,563         Ti           119,407         16,563         Ti           10,380         15,072         In           58,862         47,075         Oi           6,926         6,6909         Pr           5,170         2,056         Oi           22,179         30,318         Di           320,799         523,493         Ti           5,500         75,000         Bi		8,318,949	8,403,587	(84,638)	8,399,988	8,607,480	(207,49
8,528,021         8,580,736         T           40,184         36,940         In           23,692         23,394         Pr           3,884         4,439         In           9,086         14,825         Dr           8,604,867         8,660,334         T           8,644,867         8,660,334         T           8,644,867         8,746,182         Tr           8,644,867         8,660,334         T           8,644,867         8,660,334         T           8,644,867         8,746,182         Tr           8,644,863         148,994         Cc           -         -         Bi           148,693         148,994         Cc           30,264         30,272         Bi           -         150,000         Tc           18,918         76,634         Ai           19,407         16,563         Tr           19,407         16,563         Tr           10,380         15,072         In           58,862         47,075         Or           22,179         30,318         Dr           320,799         523,493         Tr		445,287	452,027	(6,740)	454,137	462,687	(8,55
40,184         36,940         In           23,692         23,394         Pr           3,884         4,439         In           9,086         14,825         Do           8,604,867         8,660,334         Tr           8,604,867         8,660,334         Tr           8,664,378         8,746,182         Tr           8,664,378         8,746,182         Tr           148,693         148,994         Co           30,264         30,272         Bo           -         150,000         Tr           18,918         76,634         Ar           197,875         405,900         Tr           19,407         16,563         Tr           10,380         15,072         In           58,862         47,075         Or           6,926         6,509         Pr           5,170         2,056         Or           22,179         30,318         Dr           320,799         523,493         Tr          75,000         75,000         Fo           150,000         -         To           -         11,500         Ba           150,000		(181,497) 8,582,739	(187,835) 8,667,779	6,338 (85,040)	(235,578) 8,618,548	(240,925) 8,829,243	5,34 (210,69
23,692         23,394         Pr           3,884         4,439         In           9,086         14,825         Do           8,604,867         8,660,334         Tr           8,684,378         8,746,182         Tr           8,684,378         8,746,182         Tr           148,693         148,994         Co           30,264         30,272         Ba           148,693         148,994         Co           30,264         30,272         Ba           -         150,000         Tr           18,918         76,634         Au           197,875         405,900         Tr           10,380         15,072         In           58,862         47,075         Or           6,926         6,509         Pr           5,170         2,056         Or           22,179         30,318         Dr           320,799         523,493         Tr          1,50,000         -         Tr          1,50,000         -         Tr          1,50,000         -         Tr          1,50,000         -         Tr          1,1,90,89         1,144,459		42,342	43,273	(85,040)	43,136	42,838	(210,0)
3,884         4,439         In           9,086         14,825         Do           8,604,867         8,660,334         To           8,684,378         8,746,182         To           -         -         Ba           148,693         148,994         Co           30,264         30,272         Ba           148,693         148,994         Co           30,264         30,272         Ba           -         150,000         To           18,918         76,634         Au           197,875         405,900         To           19,407         16,563         To           10,380         15,072         In           58,862         47,075         Oo           6,926         6,509         Pr           5,170         2,056         Oo           22,179         30,318         Do           30,0799         523,493         To           150,000         -         To           -         11,500         Ba           150,000         -         To           -         11,500         Ba           1,319,089         1,144,459	-	23,356	23,385	(931) (29)	23,245	23,274	(2
9,086         14,825         Du           8,604,867         8,660,334         T           8,684,378         8,746,182         T           8,684,378         8,746,182         T           -         -         -         B           148,693         148,694         CC         30,264           30,264         30,272         B           -         150,000         T           18,918         76,634         AU           197,875         405,900         T           10,380         15,072         In           58,862         47,075         OU           6,926         6,509         Pr           5,170         2,056         OU           2,21,79         30,318         DU           320,799         523,493         T           50,667         50,484         Bd           150,000         -         T           -         11,500         Bd           1,043,422         1,007,475         AU           1,319,089         1,144,459         TO           1,319,089         1,144,459         TO           1,319,089         1,144,459         TO <td></td> <td>4,446</td> <td>3,504</td> <td>(29) 942</td> <td>23,243 4,446</td> <td>3,504</td> <td>94</td>		4,446	3,504	(29) 942	23,243 4,446	3,504	94
8,604,867         8,660,334         T           8,684,378         8,746,182         T           8,684,378         8,746,182         T           -         -         Bit           148,693         148,994         C           30,264         30,272         Bit           -         150,000         T           18,918         76,634         Au           197,875         405,900         T           19,407         16,563         T           10,380         15,072         In           58,862         47,075         O           6,926         6,509         Pr           5,170         2,056         O           22,179         30,318         D           320,799         523,493         T           75,000         75,000         Bit           50,667         50,484         Bit           14,319,089         1,144,459         T           1,319,089         1,144,459         T           1,319,089         1,144,459         T           1,319,089         1,144,459         T           1,319,089         1,144,459         T           <		14,624	7,794	6,830	14,624	7,794	6,83
1         1         1         1           -         -         -         Bit           148,693         148,994         C           30,264         30,272         Bit           -         150,000         Tr           18,918         76,634         Au           197,875         405,900         Tr           10,380         15,072         In           58,862         47,075         Or           6,926         6,509         Pr           5,170         2,056         Or           22,179         30,318         Dr           320,799         523,493         Tr           75,000         75,000         Bit           75,000         75,000         Bit           10,43,422         1,007,475         Au           1,319,089         1,144,459         Tr           1,35,247         222,422         Dr      1,011,130         999,001         Dr     <		8,667,507	8,745,735	(78,228)	8,703,999	8,906,653	(202,65
-         -         Bat           148,693         148,994         CC           30,264         30,272         Bat           -         150,000         TC           18,918         76,634         Au           197,875         405,900         TC           19,407         16,563         TC           19,407         16,563         TC           19,407         16,563         TC           6,926         6,509         PC           5,170         2,056         OC           22,179         30,318         DC           320,799         523,493         TC           75,000         75,000         Bat           50,667         50,484         Bat           150,000         -         TC           -         11,500         Bat           1,043,422         1,007,475         Au           1,319,089         1,144,459         TC           1,319,089         1,144,459         TC           1,319,089         1,144,459         TC           1,3484         3,577         OC           1,35,247         2,242,22         DC           1,011,130 </td <td>2 Total assets</td> <td>8,746,618</td> <td>8,829,990</td> <td>(83,372)</td> <td>8,781,038</td> <td>8,987,267</td> <td>(206,22</td>	2 Total assets	8,746,618	8,829,990	(83,372)	8,781,038	8,987,267	(206,22
148,693         148,694         CC           30,264         30,272         Bc           -         150,000         TC           18,918         76,634         Ac           197,875         405,900         TC           19,407         16,563         TC           19,407         16,563         TC           10,380         15,072         In           58,862         47,075         OC           6,926         6,509         PT           5,170         2,056         OC           22,179         30,318         DC           320,799         523,493         TC           75,000         75,000         Bc           50,667         50,484         Bc           150,000         -         TC           -         11,500         Bc           1,319,089         1,144,459         TC           1,319,089         1,144,459         TC           1,319,089         1,144,459         TC           1,315,247         222,422         DC           1,315,247         222,422         DC           1,011,130         999,001         DC           2,4	Current liabilities						
30,264         30,272         Bu           -         150,000         Tx           18,918         76,634         Au           197,875         405,900         Tx           19,407         16,563         Tx           19,407         16,563         Tx           19,407         16,563         Tx           10,380         15,072         In           58,862         47,075         Ox           6,926         6,509         Pr           5,170         2,056         Ox           22,179         30,318         Dx           320,799         523,493         Tx           75,000         75,000         Bu           50,667         50,484         Bu           150,000         -         Ta           -         11,500         Bu           1,043,422         1,007,475         Au           1,319,089         1,144,459         Ta           1,319,089         1,144,459         Ta           1,35,247         222,422         Da           1,011,130         999,001         Da           2,488,917         2,387,987         Ta           2,80	Bank Overdraft	705	-	705	705	-	70
30,264         30,272         Bk           -         150,000         TC           18,918         76,634         Au           197,875         405,900         TC           19,407         16,563         TC           19,407         16,563         TC           19,407         16,563         TC           10,380         15,072         In           58,862         47,075         OC           6,926         6,509         PC           5,170         2,056         OC           22,179         30,318         DC           320,799         523,493         TC           75,000         75,000         BR           50,667         50,484         BR           150,000         -         TC           -         11,500         BR           1,043,422         1,007,475         Au           1,319,089         1,144,459         TC           1,319,089         1,144,459         TC           1,315,247         222,422         DC           1,011,130         999,001         DC           2,488,917         2,387,987         TC           2,8		149,033	148,640	393	149,033	148,640	39
-         150,000         Tr.           18,918         76,634         Au           197,875         405,900         Tr.           19,407         16,563         Tr.           10,380         15,072         In           58,862         44,075         Or           6,926         6,509         Pr           5,170         2,056         Or           22,179         30,318         Dr           320,799         523,493         Tr           75,000         75,000         Br           75,000         75,000         Br           10,43,422         1,007,475         Au           1,319,089         1,144,459         Tr           1,319,089         1,144,459         Tr          1,319,089         1,144,459         Tr          1,319,089         1,144,459         Tr          1,319,089         1,144,459         Tr          1,35,247         222,422         Do           1,315,247         222,422         Do           1,315,247         2,387,987         Tr          2,809,715         2,911,480         Tr          2,809,715         2,911,480         Tr <t< td=""><td></td><td>30,274</td><td>30,272</td><td>2</td><td>30,274</td><td>30,263</td><td>1</td></t<>		30,274	30,272	2	30,274	30,263	1
18.918         76.634         Au           197.875         405.900         T           19.407         16.563         T           10.380         15.072         In           58.862         47.075         O           6.926         6.509         Pr           5.170         2.056         O           22,179         30.318         D           320,799         523.493         T           75.000         75.000         Bd           50.667         50.484         Bd           150.000         -         Td           -         11.500         Bd           1.043.422         1.007.475         Au           1.319.089         1.144.459         Td           1.319.089         1.144.459         Td           1.319.089         1.144.459         Td           1.35.247         222.422         Dd           1.135         999.001         Dd           2.488.917         2.387.987         Td           2.809.715         2.911.480         Td           2.60.693         2.60.693         Is           1.812.971         1.814.421         Rd		150,000	150,000	_	150,000	150,000	
197,875         405,900         T           19,407         16,563         Tr           10,380         15,072         In           58,862         47,075         Or           6,926         6,509         Pr           5,170         2,056         Or           22,179         30,318         Dr           320,799         523,493         Tr           75,000         75,000         Br           50,667         50,484         Br           150,000         -         Tr           -         11,500         Br           1,043,422         1,007,475         Ar           1,319,089         1,144,459         Tr           18,700         17,232         Or           3,484         3,577         Or           1,267         1,296         Pr           135,247         222,422         Dr           1,011,130         999,001         Dr           2,488,917         2,387,987         Tr           2,809,715         2,911,480         Tr          2,60,693         260,693         Iss           1,812,971         1,814,421         Rd           3,		76,627	29,349	47,278	76,627	29,328	47,29
19,407         16,563         Tr.           10,380         15,072         In           58,862         47,075         Or           6,926         6,509         Pr           5,170         2,056         Or           22,179         30,318         Dr           320,799         523,493         Tr           75,000         75,000         Br           50,667         50,484         Br           150,000         -         Tr           -         11,500         Br           1,043,422         1,007,475         Ar           1,319,089         1,144,459         Tr           18,700         17,232         Or           3,484         3,577         Or           1,267         1,296         Pr           135,247         222,422         Dr           1,011,130         999,001         Dr           2,488,917         2,387,987         Tr           2,809,715         2,911,480         Tr          2,60,693         260,693         Iss           1,812,971         1,814,421         Rd           3,856,351         3,799,551         Rd		406,639	358,261	48,378	406,639	358,231	48,40
10,380         15,072         In           58,862         47,075         00           6,926         6,509         Pr           5,170         2,056         00           22,179         30,318         D0           320,799         523,493         Tr           320,799         523,493         Tr           75,000         75,000         Br           50,667         50,484         Br           150,000         -         Tr           -         11,500         Br           1,043,422         1,007,475         Ar           1,319,089         1,144,459         Tr           1,319,089         1,144,459         Tr           1,319,089         1,144,459         Tr           1,315,247         222,422         Do           1,315,247         222,422         Do           1,011,130         999,001         Do           2,488,917         2,387,987         Tr           2,809,715         2,911,480         Tr          2,60,693         2,60,693         Is           1,812,971         1,814,421         Ro           3,856,351         3,799,551         Ro		12,841	23,971	(11,130)	18,898	25,228	(6,33
58,862         47,075         O           6,926         6,509         Pr           5,170         2,056         O           22,179         30,318         D           320,799         523,493         Tr           320,799         523,493         Tr           75,000         FR         N           75,000         75,000         Br           50,667         50,484         Br           150,000         -         Tr           -         11,500         Br           1,043,422         1,007,475         Ar           1,319,089         1,144,459         Tr           1,87,00         17,232         O           3,484         3,577         O           1,267         1,296         Pr           135,247         222,422         D           1,011,130         999,001         D           2,488,917         2,387,987         Tr           2,809,715         2,911,480         Tr          2,60,693         266,693         Is           1,812,971         1,814,421         Rd           3,856,351         3,799,551         Rd		12,841	14,035	(11,130)	10,380	15,216	(4,83
6.926         6.509         Pr           5.170         2.056         O           22,179         30,318         D           320,799         523,493         Tr           320,799         523,493         Tr           75,000         75,000         Br           50,667         50,484         Br           150,000         -         Tr           -         11,500         Br           1,043,422         1,007,475         Ar           1,319,089         1,144,459         Tr           1,8,700         17,232         O           3,484         3,577         O           1,35,247         222,422         D           1,011,130         999,001         D           2,488,917         2,387,987         Tr           2,809,715         2,911,480         Tr          2,60,693         2,60,693         Is           1,812,971         1,814,421         Rd           3,856,351         3,799,551         Rd		51,611	50,268	1,343	58,593	50,316	8,27
5,170         2,056         O           22,179         30,318         D           320,799         523,493         T           320,799         523,493         T           75,000         B         N           75,000         75,000         B           50,667         50,484         B           150,000         -         T           -         11,500         B           1,043,422         1,007,475         A           1,319,089         1,144,459         T           1,8,700         17,232         O           3,484         3,577         O           1,35,247         222,422         D           1,011,130         999,001         D           2,488,917         2,387,987         T           2,809,715         2,911,480         T           2,60,693         260,693         Is           1,812,971         1,814,421         R           3,856,351         3,799,551         R		6,685	5,442	1,343	6,685	4,953	1,73
22,179         30,318         Du           320,799         523,493         Tr           75,000         75,000         Bu           75,000         75,000         Bu           50,667         50,484         Bu           150,000         -         Tr           -         11,500         Bu           1,043,422         1,007,475         Au           1,319,089         1,144,459         Tr           1,87,00         17,232         Ou           3,484         3,577         Ou           1,267         1,296         Pr           135,247         222,422         Du           1,011,130         999,001         Du           2,488,917         2,387,987         Tr           2,809,715         2,911,480         Tr           2,60,693         260,693         Iss           1,812,971         1,814,421         Ru           3,856,351         3,799,551         Ru						9,149	
320,799         523,493         Tr.           75,000         75,000         B           75,000         75,000         B           50,667         50,484         B           150,000         -         Tr.           -         11,500         B           1,043,422         1,007,475         A           1,319,089         1,144,459         Tr.           18,700         17,232         Or.           3,484         3,577         Or.           1,267         1,296         Pr.           135,247         222,422         Dr.           1,011,130         999,001         Dr.           2,488,917         2,387,987         Tr.           2,60,693         2,60,693         Iss           1,812,971         1,814,421         Rd           3,856,351         3,799,551         Rd		2,056	5,525	(3,469)	1,792 32,974		(7,35
N         N           75,000         75,000         Be           50,667         50,484         Be           150,000         -         Tr           -         11,500         Be           1,043,422         1,007,475         Ae           1,319,089         1,144,459         Tr           18,700         17,232         Or           3,484         3,577         Or           1,267         1,296         Pr           135,247         222,422         De           1,011,130         999,001         De           2,488,917         2,387,987         Tr           2,809,715         2,911,480         Tr          2,60,693         2,60,693         Is           1,812,971         1,814,421         Re           3,856,351         3,799,551         Re		32,974	19,441 476,943	13,533 48,691	535,961	19,441 482,533	13,53
75,000         75,000         84           50,667         50,484         94           150,000         -         76           -         11,500         84           1,003,422         1,007,475         44           1,319,089         1,144,459         77           1,87,000         17,232         60           3,484         3,577         60           1,267         1,226,422         60           1,011,130         999,001         50           2,488,917         2,387,987         76           2,809,715         2,911,480         77           2,60,693         2,860,693         18           1,812,971         1,814,421         84           3,856,351         3,799,551         84	Non-current liabilities	525,634	476,943	48,091	555,961	482,333	55,42
50,667         50,484         Bk           150,000         -         Tc           -         11,500         Bk           1,043,422         1,007,475         Ak           1,319,089         1,144,459         Tc           1,87,000         17,232         Ot           3,484         3,577         Ot           1,267         1,226         Pc           1,315,247         222,422         Dc           1,011,130         999,001         Dc           2,488,917         2,387,987         Tc           2,809,715         2,911,480         Tc           2,60,693         2,809,715         St           1,812,971         1,814,421         Rc           3,856,351         3,799,551         Rc		75 000	75 000		75 000	75.000	
150,000         -         Tc           -         11,500         Bi           1,043,422         1,007,475         Ai           1,319,089         1,144,459         Tr           18,700         11,232         Or           3,484         3,577         Or           1,267         1,296         Pr           135,247         222,422         Dr           1,011,130         999,001         Dr           2,488,917         2,387,987         Tr           2,809,715         2,911,480         Tr          2,60,693         2,860,693         Is           1,812,971         1,814,421         Rd           3,856,351         3,799,551         Rd		75,000	75,000	-	75,000	75,000	-
- 11,500 Br 1,043,422 1,007,475 Ar 1,319,089 1,144,459 Tr 18,700 17,232 00 3,484 3,577 00 1,267 1,296 Pr 135,247 222,422 Dr 1,011,130 999,001 Dr 2,488,917 2,387,987 Tr 2,809,715 2,911,480 Tr 2,60,693 2,60,693 Is 1,812,971 1,814,421 Rr 3,856,351 3,799,551 Rr		50,460	50,681	(221)	50,460	50,689	(22
1,043,422         1,007,475         Au           1,319,089         1,144,459         Tr           18,700         17,232         Or           3,484         3,577         Or           1,267         1,296         Pr           135,247         222,422         Dr           1,011,130         999,001         Dr           2,488,917         2,387,987         Tr           2,60,693         2,60,693         Iss           1,812,971         1,814,421         Rr           3,856,351         3,799,551         Rr	Term loan (13/10/16)	-	-	-	-	-	-
1,319,089         1,144,459         Tr         18,700         17,232         Oi           3,484         3,577         Oi         1,267         1,296         Pr           135,247         222,422         Di         1,011,130         999,001         Di           2,488,917         2,387,987         Tr         2,200,715         2,911,480         Tr           2,60,693         260,693         1,812,971         1,814,421         Rd           3,856,351         3,799,551         Rd         1,995,51         Rd		5,500	5,500	-	5,500	21,500	(16,00
18,700         17,232         Ot           3,484         3,577         Ot           1,267         1,296         Pr           135,247         222,422         Dt           1,011,130         999,001         Dt           2,488,917         2,387,987         Tt           2,809,715         2,911,480         Tt           260,693         260,693         Iss           1,812,971         1,814,421         Rt           3,856,351         3,799,551         Rt		1,007,310	1,144,508	(137,198)	1,028,795	1,164,392	(135,59
3,484         3,577         Or           1,267         1,296         Pr           135,247         222,422         Dr           1,011,130         999,001         Dr           2,488,917         2,387,987         Tr           2,809,715         2,911,480         Tr           260,693         260,693         Iss           1,812,971         1,814,421         Rr           3,856,351         3,799,551         Rr		1,138,270	1,275,689	(137,419)	1,159,755	1,311,581	(151,82
1,267         1,296         Pr           135,247         222,422         Du           1,011,130         999,001         Du           2,488,917         2,387,987         Tr           2,809,715         2,911,480         Tr           260,693         260,693         Is:           1,812,971         1,814,421         Rr           3,856,351         3,799,551         Rr		17,203	29,489	(12,286)	18,203	29,683	(11,48
135,247         222,422         Du           1,011,130         999,001         Du           2,488,917         2,387,987         Tr           2,809,715         2,911,480         Tr           260,693         260,693         Is:           1,812,971         1,814,421         Re           3,856,351         3,799,551         Re		3,624	3,624	-	3,555	-	3,55
1,011,130         999,001         Du           2,488,917         2,387,987         Tr           2,809,715         2,911,480         Tr           2,60,693         260,693         Is           1,812,971         1,814,421         Re           3,856,351         3,799,551         Re		1,302	1,673	(370)	1,302	1,751	(44
2,488,917         2,387,987         Tr           2,809,715         2,911,480         Tr          2,809,715         2,809,715         Is           2,809,715         1,814,421         Re           3,856,351         3,799,551         Re		229,726	137,203	92,523	229,726	137,203	92,52
2,809,715         2,911,480         Tr.           260,693         260,693         Is:           1,812,971         1,814,421         Re           3,856,351         3,799,551         Re		999,751	1,036,169	(36,419)	1,004,078	1,072,657	(68,57
260,693         260,693         Iss           1,812,971         1,814,421         Re           3,856,351         3,799,551         Re		2,389,877	2,483,847	(93,970)	2,416,619	2,552,875	(136,25
260,693         260,693         Iss           1,812,971         1,814,421         Re           3,856,351         3,799,551         Re		2,915,511	2,960,790	(45,279)	2,952,580	3,035,408	(82,82
1,812,971 1,814,421 Ra 3,856,351 3,799,551 Ra	Equity						
3,856,351 3,799,551 Re		260,693	260,693	-	260,693	260,693	-
		1,814,575	1,812,974	1,601	1,814,575	1,893,526	(78,95
(55 352) (39 963) (1		3,799,398	3,793,056	6,342	3,799,398	3,793,056	6,34
		(43,559)	2,477	(46,036)	(46,208)	4,584	(50,79
		5,831,107	5,869,200	(38,093)	5,828,458	5,951,859	(123,40
8,684,378 8,746,182 <b>T</b>	2 Total equity and liabilities	8,746,618	8,829,990	(83,372)	8,781,038	8,987,267	(206,22) Page A4

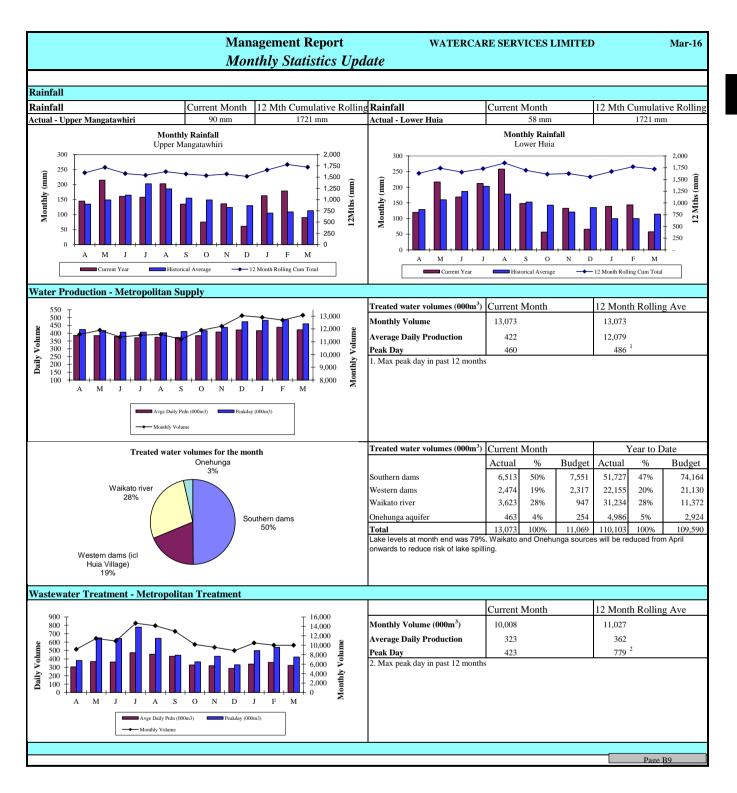


		JRES, DE COMPI		CENTRA	TION &		Mar-16	
Counterparty exposures		&P credit ratin Short / long terr	0	Face value \$000	Credit exposures \$000	Limit \$000	Limi OK / exce	
Obligations of registered banks					<i></i>	<i><b>4000</b></i>		
ANZ Bank		A1+ / AA-		660,000	2,549	100,000	Limit OK	× .
Bank of New Zealand		A1+ / AA-		615,671	21,202	100,000	Limit OK	× .
Commonwealth Bank of Australia		A1+ / AA-		115,000	1,204	100,000	Limit OK	× .
Kiwibank		A1 / A+		25,000	5	75,000	Limit OK	× .
Westpac Institutional Bank		A1+ / AA-		565,000 1,980,671	0 24,959	100,000	Limit OK	~
Note: Credit exposures are the aggregate of direct exposures, 10% of and the sum of the MTM value of interest rate derivative contracts plu				% of the 'face' value	of electricity hedgin	g contracts,		
Debt concentration \$000								
Committed debt facilities	Maturity	0-12 months	12-24 months	24-36 months	36-48 months	48-60 months	> 60 months	Total
Westpac Term Loan facility	13/10/16	150,000						150.0
BNZ CP Standby facility	1/07/17	,- • •	175,000					175,0
Westpac Revolving Credit facility	30/11/18			60,000				60,
Medium-term notes	Various	30,000		125,000				155,
Auckland Council	Various	74,668	83,368	62,243	170,000	52,243	735.000	1,177,
Total committed debt facilities		254,668	258,368	247,243	170,000	52,243	735,000	1,717,
		,	,	,	,	,		
Approved new funding from Auckland Council							60,000	60,
Approved CP issuance, over and above CP Standby		254 ( ( 2	250 260	0.15 0.10	150.000	52.242	75,000	75,
Fotal committed and approved debt facilities		254,668	258,368	247,243	170,000	52,243	870,000	1,852,
Freasury policy - total committed debt facilities		<= 500,000	<= 500,000	<= 500,000	<= 500,000	<= 500,000		
Treasury policy compliance		< <u> </u>	<= 500,000 ✓	< <	< <u> </u>	<= 500,000 V		
Drawn bank facilities	Maturity	0-6 months	6-12 months	12-18 months	18-24 months	24-30 months	> 30 months	Total
Westpac Term Loan facility (\$150m)	13/10/16		150,000					150,
BNZ CP Standby facility (\$175m)	1/07/17							
Westpac Revolving Credit facility (\$60m)	30/11/18						5,500	5,
		0	150,000	0	0	0	5,500	155,
Treasury policy for drawn bank facilities		<= 250,000	<= 250,000	<= 250,000	<= 250,000	<= 250,000	<= 250,000	
Treasury policy compliance		<ul> <li>✓</li> </ul>	× '	<ul> <li>Image: A second s</li></ul>	<ul><li>✓</li></ul>	✓ 1	×	
Other facilities								
BNZ overdraft	On demand	2,000						2,
NZ overdraft		2,000	0	0	0	0	0	2,
		<b>33</b> 7	BNZ	ANZ	CDA	771		
			BNZ		CBA	Kiwibank		
Counterparty exposure in relation to borrowing facili	ties	Westpac						
Term loan facility	ties	150,000						
Term loan facility Revolving credit facility	ties	-						
Term loan facility	ties	150,000 60,000	175,000			0		
Term loan facility Revolving credit facility	ties	150,000		0	0	0		
Term Ioan facility Revolving credit facility CP standby facility <b>Treasury policy</b>	ties	150,000 60,000 210,000 <= 500,000	175,000 175,000 <= 500,000	0 <= 500,000	<= 500,000	<= 500,000		
Term loan facility Revolving credit facility	ties	150,000 60,000 <b>210,000</b>	175,000 <b>175,000</b>	0				
Term Ioan facility Revolving credit facility CP standby facility <b>Treasury policy</b>		150,000 60,000 210,000 <= 500,000 ✓	175,000 175,000 <= 500,000 √	0 <= 500,000 √	<= 500,000 ✓	<= 500,000 ✓		
Term loan facility Revolving credit facility CP standby facility <b>Treasury policy</b> Treasury policy compliance <b>Compliance with financial covenants and ra</b>		150,000 60,000 210,000 <= 500,000 ✓	175,000 175,000 <= 500,000 ✓ Pledge Deed	0 <= 500,000 ✓ and Guarant	<= 500,000 ✓ ee Facility D	<= 500,000	Complia	nce
Term loan facility Revolving credit facility CP standby facility <b>Treasury policy</b> Treasury policy compliance <b>Compliance with financial covenants and ra</b> <b>Covenant / ratio</b>		150,000 60,000 210,000 <= 500,000 ✓	175,000 175,000 <= 500,000 ✓ Pledge Deed Benchmark/t	0 <= 500,000 and Guarant arget measure	<= 500,000 v ee Facility D Outo	<= 500,000 eed	Complia	nnce
Term loan facility Revolving credit facility CP standby facility Treasury policy Treasury policy compliance Compliance with financial covenants and ra Covenant / ratio Security interests / total tangible assets - maximum		150,000 60,000 210,000 <= 500,000 ✓	175,000 175,000 <= 500,000 ✓ Pledge Deed Benchmark/t 5	0 <= 500,000 and Guarant arget measure %	<= 500,000 ✓ ee Facility D Outo 0.0	<= 500,000  eed come 0%		nce
Term loan facility Revolving credit facility CP standby facility Treasury policy Treasury policy compliance Compliance with financial covenants and ra Covenant / ratio Security interests / total tangible assets - maximum Fotal liabilities / total tangible assets - maximum	tios under t	150,000 60,000 210,000 <= 500,000 ✓	175,000 175,000 <= 500,000 ✓ Pledge Deed Benchmark/t 5 60	0 <= 500,000 and Guarant arget measure % 2%	<= 500,000   ee Facility D Out 0.0 33.5	<= 500,000  eed come 0% 50%	V.	nnce
Term loan facility Revolving credit facility CP standby facility Treasury policy Treasury policy compliance Compliance with financial covenants and ra Covenant / ratio Security interests / total tangible assets - maximum Fotal liabilities / total tangible assets - maximum Fotal liabilities / total tangible assets - maximum	tios under t	150,000 60,000 210,000 <= 500,000 ✓	175,000 175,000 <= 500,000 ✓ Pledge Deed Benchmark/t 5 60 63	0 <= 500,000 and Guarant arget measure % 2% 5%	<= 500,000 ee Facility D           Outo           0.0           33.3	<= 500,000 <pre> </pre> <pre> eed 0% 50% 50% </pre>	✓ ✓	ınce
Term loan facility Revolving credit facility CP standby facility Treasury policy Treasury policy compliance Compliance with financial covenants and ra Covenant / ratio Security interests / total tangible assets - maximum Total liabilities / total tangible assets - maximum Fotal liabilities / total tangible assets - maximum Fotal liabilities (including contingent) / total tangible assets Shareholders funds - minimum (\$000)	tios under t	150,000 60,000 210,000 <= 500,000 ✓	175,000 175,000 <= 500,000 ✓ Pledge Deed Benchmark/t 5 6( 63 500	0 <= 500,000 ✓ and Guarant arget measure % 3% 5% 1,000	<= 500,000 ee Facility D Outo 0.0 33.4 33.5 5,83	<= 500,000 <pre> </pre> <pre> eed 0% 50% 50% 1,107 </pre>	√ √ √	ınce
Term loan facility Revolving credit facility CP standby facility Treasury policy Treasury policy compliance Compliance with financial covenants and ra Covenant / ratio Security interests / total tangible assets - maximum Total liabilities / total tangible assets - maximum Total liabilities / total tangible assets - maximum Total liabilities (including contingent) / total tangible asset Shareholders funds - minimum (\$000) EBITDA : funding costs ratio - minimum	tios under t	150,000 60,000 210,000 <= 500,000 ✓	175,000 175,000 <= 500,000 ✓ Pledge Deed Benchmark/t 5 6(6) 500 1.	0 <= 500,000 ✓ and Guarant arget measure % 3% 5% 0,000 75	<= 500,000 ee Facility D Outo 0.0 0.0 33.5 5,833 4.	<= 500,000 <pre> </pre> <pre> eed 0% 50% 50% 1,107 28 </pre>	~ ~ ~	nnce
Term loan facility Revolving credit facility CP standby facility Treasury policy Treasury policy compliance Compliance with financial covenants and ra Covenant / ratio Security interests / total tangible assets - maximum Total liabilities / total tangible assets - maximum Total liabilities / total tangible assets - maximum Total liabilities (including contingent) / total tangible asset Shareholders funds - minimum (\$000) EBITDA : funding costs ratio - minimum Funds from operations : interest cover ratio - minimum	tios under t	150,000 60,000 210,000 <= 500,000 ✓	175,000 175,000 <= 500,000 ✓ Pledge Deed Benchmark/t 5 6(6) 5000 1. 2.	0 <= 500,000 ✓ and Guarant arget measure % 3% 5% 0,000 75 00	<= 500,000 ee Facility D Outo 0.0 0.0 33.5 33.5 5,833 4. 3.	<= 500,000 <pre> eed 0% 50% 50% 1,107 28 69</pre>	* * * *	ınce
Term loan facility Revolving credit facility CP standby facility <b>Treasury policy</b> Treasury policy compliance <b>Compliance with financial covenants and ra</b>	tios under t	150,000 60,000 210,000 <= 500,000 ✓ he Negative	175,000 175,000 <= 500,000 ✓ Pledge Deed Benchmark/t 5 6(0 6; 500 1, 2, 90	0 <= 500,000 ✓ and Guarant arget measure % 3% 5% 0,000 75	<= 500,000 ee Facility D Outo 0.0 0.0 33.5 5,833 4.	<= 500,000 <pre> eed 0% 50% 50% 50% 50% 69 00% </pre>	* * * *	nnce

Page A6

	FOR				MMERC HEDGIN	CIAL PAP	PER & Mar-16					
			ELECT		IIEDGI	<b>U</b>						
	ncy exposures ging for chemi								LICD	FUD	<b>T</b> ( <b>1</b>	
iuuing neuş	ging for chemi	cai pur chase							USD	EUR	Total	
	Total exposure	-							334.6	336.7	67	
	Foreign exchan	ge hedging							334.6	336.7	67	
	Percentage cov	er						100% 100%				
	Treasury policy Treasury policy	-							100% ✓	100%	10	
		-									Total	
dging for cl	hemical purch	ases (US\$00	0)				Sep-16 Mar-17 Sep-17 Mar-18					
	Chemicals forw	ard foreign ex	change hedgin	g								
	Treasury policy Treasury policy	-									<= 5, ✓	
		-										
mmercial p	aper maturitio	es										
			Interest	Bid	Term	Maturity	00	CP n	naturities			
Issue #	\$000	BKBM	rate	cover (x)	(days)	date	60					
288	50,000	2.700%	2.695%	2.48	91	29-Apr-16	50 + 40 +					
289	50,000	2.575%	2.550%	3.00	90	25-May-16						
290	50,000	2.560%	2.559%	2.68	92	9-Jun-16						
							20 +					
							10 +					
	1.000						0 + 1 A	pr-16 May-16	Jun-16 J	Jul-16 Aug-16	Sep-16	
	150,000		2.601%		I							
	Note: BKBM is	the banks' mi	d-rate for bank	bills of a sim	ilar term on the	CP issue date.						
0	ac			Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Beyond Sep-16	Total	
Outstanding Outstanding Outstanding Outstanding	LP short-term debt			50,000	50,000	50,000	0	0	0	0	150,	
				50,000	50,000	50,000	0	0	0	0	150	
Treasury pol	icy for maximu	m amount of	CP outstandin	ıg							<= 250,	
Treasury polic	cy compliance										✓	
drawn com	mitted standb	y facilities		1 month	1-2 months	2-3 months	3-4 months	4-5 months	5-6 months	> 6 months		
Jndrawn con	nmitted standby f	facility - CP fa	cility	175,000	175,000	175,000	175,000	175,000	175,000	175,000		
50% of CP an	d other short-ter	m debt repaya	ble within 60	50.000	50.000	25 000	0	0	0			
				50,000	50,000	25,000	0	0	0			
		andby facilitie	s >= 50% of									
days	iev. Undrawn st											
days <b>Treasury pol</b> outstanding C	<b>icy:</b> Undrawn sta P and other unco	ommitted shor	e termi deot									
days <b>Treasury pol</b> outstanding C repayable wit	P and other unco hin 60 days	ommitted shor			1			✓	✓			
lays <b>Freasury pol</b> putstanding C repayable with	P and other unco	ommitted shor		~	✓	✓	~					
days <b>Freasury pol</b> putstanding C repayable wit <b>Freasury pol</b> <b>ectricity hec</b>	P and other unco hin 60 days licy compliance lging (NZ\$000			✓ 0-6 months	✓ 6-12 months	✓ 12-18 months	18-24 months	24-30 months	30-36 months	36-42 months	42-48 mon	
days <b>Freasury pol</b> outstanding C repayable wit <b>Treasury pol</b>	P and other unco hin 60 days licy compliance lging (NZ\$000									36-42 months	42-48 mon	
days <b>Freasury pol</b> butstanding C repayable witi <b>Freasury pol</b> <b>ectricity hec</b> Contract matu	P and other unce hin 60 days licy compliance lging (NZ\$000 Irity									36-42 months	42-48 mon	
days Treasury pol outstanding C repayable wit Treasury pol ectricity hec Contract matu Contract leng	P and other unce hin 60 days licy compliance lging (NZ\$000 Irity	)								36-42 months	42-48 mon	
lays G <b>reasury pol</b> uutstanding C epayable witi G <b>reasury pol</b> ctricity hec Contract matu Contract leng Gotal value o	P and other unco hin 60 days <b>licy compliance</b> <b>lging (NZ\$000</b> arity th <b>f outstanding co</b>	)) ontracts		0-6 months	6-12 months					36-42 months	42-48 mor	
ays 'reasury pol utstanding C payable witi 'reasury pol ctricity hec contract matu 'ontract leng 'otal value o 'reasury pol	P and other unco hin 60 days licy compliance lging (NZ\$000 arity th	)) ontracts		0-6 months	6-12 months					36-42 months	42-48 mor	





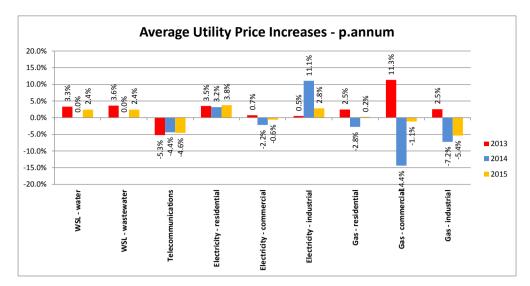
	WATE									
	CA	PITA	L EXF	PEND	TURE	An Auc				
TOTAL WATERCARE	Year to	Date	Annual Pe	rformance	Total Watercare Capex					
EXPENDITURE	Actual	Budget	Actual + Forecast	Budget	400,000	350.000				
Strategy & Planning	5,497	18,658	7,669	32,209	300,000		289,171			
nfrastructure Delivery	157,227	202,739		271,721	250,000		North Contraction of the second secon	289,380		
Service Delivery	16,698	37,201	31,558	52,569	200,000	150,000 200,104				
Retail	4,775	6,196	6,756	8,150						
nformation Services	4,740	6,336	8,126	7,380						
Other	2,004	4,897	4,204	6,195				N-16		
Capitalised Interest	9,163	13,143	12,083	18,501						
Watercare Total	200,104	289,171	289,380	396,725	*-	Actual / Forecast	Budge	et		
Project / Pr	ogramme		Project Pe	rformance	Annual Per	rformance	Sta	atus		
Infrastructure Re	Poloted Projects									
(Phase: Desigr	•		Capex Outturn	Current	Forecast	Budget	Time	Cost		
(i nacci boolgi		,	Estimate	Forecast	10100001	Budget	Time	0001		
Water Projects >\$15 Mill	lion									
Hunua No 4 Programme			385,372	385,428	57,799	50,514				
North Harbour Watermain	Duplication		240,000	239,967	3,915	7,265				
Waikato 175MLD Expans	48,880	48,336	9,498	12,000						
Huia No 1 Watermain Replacement			42,103	42,062	1,089	4,423				
Ardmore WTP Treated Water Resilience			32,120	31,805	435	1,503				
Wastewater Projects >\$ Central Interceptor Feasik			960,470	960,470	9,472	14.471				
Northern Interceptor - Sta			148,200	148,108	3,331	4,414				
Mangere WWTP BNR Ca	-		141,040	141,040	52,304	51,500				
Mangere WWTP Solids S		le	74,800	50,803	11,636	11,960				
Rosedale WWTP Expans	ion Project		63,954	63,954	2,152	2,985				
Pukekohe WWTP Upgrac	le		59,000	59,000	3,458	5,422				
Pukekohe Trunk Sewer U			53,000	48,060	6,618	4,755				
Puketutu Island Rehabilita			29,385	29,385	1,812	10,000				
Fred Thomas Drive WW I	<b>~</b>	Tank	27,721	27,721	4,296	6,976				
Army Bay WWTP Outfall	Upgrade		27,500	27,466	952	758				
Shared Services >\$15 M										
Networks Controls Upgrad	de		19,944	19,928	2,882	3,500				
Capex Programme (Des	ign / Executio	on)								
>\$15 Million			2,353,489	2,323,534	171,648	192,445				
>\$2 Million <\$15 Million			135,284	141,064	20,234	40,398				
<\$2 Million	66,788	85,964	26,489	32,924						
		TOTAL	2,555,561	2,550,562	218,371	265,767				
Watercare Service	s Ltd		<b>.</b>							
Financial Summary 2015-16				t / No adverse	Service Delivery	impact				
Report Period					ssues that may in	mpact on outco	mes or target	s / M inor		
March 2016				Delivery Impact	s sues that are im	pacting on outco	omes or targe	ets / Risk of		
Infrastructure Related Proj	ects:		significa	ant Service Deliv	very Impact					
Strategy & Planning / Infrastr					ex variance (-10%					
Strategy & Flamming / Immastr	No approved capex or the project is "in-service" indicating the issue is not critical									

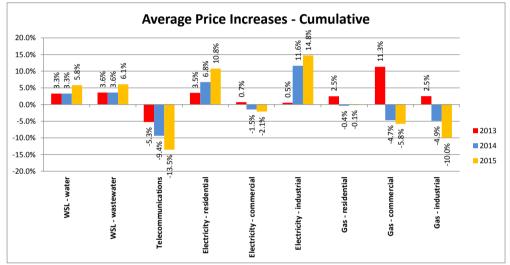
## Local Board Interaction (As at 1 April 2016)

Local Board	Chair	Deputy Chair	January-16	February -16	March-16
Albert - Eden	Peter Haynes	Glenda Fryer	Invite for Mangere Wastewater Treatment Plant Open Day event (26 Jan). Information on reservoir roof replacement and opening date (28 Jan 16). Escalation of wastewater overflow issue – resolved (29 Jan)		Notification of pending H4 works in Campbell Road (8 Mar). Response to Chairman re opening of Dog Walking area in Owiraka (10 Mar). Local Board briefing on Central Interceptor (31 Mar).
Devonport - Takapuna	Joseph Bergen Watercare Rep (5 May 2015 to end of the 2013-2016 term)	Grant Gillion (5 May 2015 to end of the 2013- 2016 term)	Notification of wastewater overflow at Milford (11 Jan). Media opportunity re Fred Thomas Drive Pump Station (22 Jan)	Notice of start of works at Fred Thomas Drive (18 Feb).	
Franklin	Andy Baker	Jill Naysmith	Invite for Mangere Wastewater Treatment Plant Open Day event (26 Jan)	Information in response to customer complaint on the fixed wastewater charge (16 Feb).	Update on new bore being installed at Waiuku water treatment plant (18 Mar). Escalation re odour at Franklin Road pump station (21 Mar). Local Board Briefing (29 Mar). Notice of meter replacements underway in Waiuku (31 Mar)
Great Barrier	Izzy Fordham	Susan Daly			
Henderson - Massey	Vanessa Neeson	Shane Henderson	Information re geotech investigations in Lowtherst Reserve for Northern Interceptor project (13 Jan). Invite for Mangere Wastewater Treatment Plant Open Day event (26 Jan)		Local Board Briefing (29 Mar).
Hibiscus and Bays	Julia Parfitt	Greg Sayers		Update on works at Orewa Reserve (26 Feb)	Follow up on works at Orewa Reserve (3 Mar). Update on escalated odour complaint at Millwater (18 Mar). Escalation re water leak rebate (21 March).
Howick	David Collings	Adele White	Invite for Mangere Wastewater Treatment Plant Open Day event (26 Jan)	Flyer on the Howick Wastewater Pump Station Upgrade (18 Feb)	Notification of pending H4 works in Campbell Road (8 Mar. Tamaki Estuary Environment Forum presentation with Watercare and Stormwater (9 Mar)
Kaipatiki	Kay McIntyre	Ann Hartley	Notice of local watermain upgrades in Waipa Street (22 Jan)		Respond to escalated customer complaint re road works (10 Mar). Local Board Infrastructure Committee briefing (16 Mar)
Mangere - Otahuhu	Lydia Sosene	Carrol Elliott	Invite for Mangere Wastewater Treatment Plant Open Day event (26 Jan)	Discussions with local board over name for new access road to Mangere Wastewater Treatment Plant (15 Feb)	Notification of pending H4 works in Campbell Road (8 Mar)
Manurewa	Angela Dalton	Simeon Brown	Invite for Mangere Wastewater Treatment Plant Open Day event (26 Jan)		

Local Board	Chair	Deputy Chair	January-16	February -16	March-16
Maungakiekie - Tamaki	Simon Randall	Chris Makoare	Invite for Mangere Wastewater Treatment Plant Open Day event (26 Jan)	Attendance at Local Board meeting on SHA's (18 Feb)	Letter on proposed wastewater works in Glen Innes sent to Simon Randall (4 Mar). Notification of pending H4 works in Campbell Road (8 Mar). Tamaki Estuary Environment Forum presentation with Watercare and Stormwater (9 Mar).
Orakei	Desley Simpson	Kit Parksinson, Colin Davis (Watercare Rep)	Invite for Mangere Wastewater Treatment Plant Open Day event (26 Jan)		Notification of pending H4 works in Campbell Road (8 Mar)
Otara - Papatoetoe	Fa'anānā Efeso (Efeso) Collins	Ross Robertson	Invite for Mangere Wastewater Treatment Plant Open Day event (26 Jan)		
Papakura	Bill McEntee	Michael Turner	Invite for Mangere Wastewater Treatment Plant Open Day event (26 Jan)		
Puketapapa	Julie Fairey	Harry Doig	Invite for Mangere Wastewater Treatment Plant Open Day event (26 Jan)		Notification of pending H4 works in Campbell Road (8 Mar)
Rodney	Brenda Steele	Stephen Garner	Notice of works in Snells Beach (11 Jan). Information on the Sanderson Road bore and servicing future growth in the Warkworth area (11 Jan). Notice of Glycophosphate detection in Mahurangi River water supply (22 Jan).	Information on Kumeu wastewater treatment (9 Feb). North East wastewater servicing – newsletter 2 (10 Feb). Notification of Warkworth Community Liaison meeting (26 Feb)	Community Liaison Briefing in Warkworth (2 Mar). Local Board boat tri[p and open evenings on Warkworth Snells Algies wastewater servicing (16 Mar, 18 Mar)
Upper Harbour	Lisa Whyte (5 May 2015 to end of the 2013-2016 term)	Brian Neeson (5 May 2015 to end of the 2013- 2016 term)		Notification of watermain break in Albany (9 Feb). Information on Northern Interceptor project to Lisa Whyte (16 Feb)	Local Board Parks Portfolio briefing (17 Mar). New chain and locks put on road access to pump station at request of Local Board to improve public safety (22 Mar).
Waiheke	Paul Walden	Shirin Brown		Letter to Chairman Paul Weldon on wastewater services on Waiheke Island (12 Feb)	
Waitakere Ranges	Sandra Coney	Denise Yates	Information on rail tunnels in the Waitakere ranges plus update on Glen Eden wastewater and Huia Water Treatment Projects (19 Jan). Invite for Mangere Wastewater Treatment Plant Open Day event (26 Jan). Information on maintenance of the Waitakere tunnels and affects on wildlife (29 Jan)		
Waitemata	Shale Chambers	Pippa Coom	Invite for Mangere Wastewater Treatment Plant Open Day event (26 Jan)		Information provided for Annual Plan - local board Watercare advocacy issues (8 Mar). Notification of pending H4 works in Campbell Road (8 Mar). Information on the status of Reservoir parking at the Khyber Reservoir Complex (24 Mar).

Local Board	Chair	Deputy Chair	January-16	February -16	March-16
					Notice of mural to be painted over – Ponsonby Reservoir (24 Mar)
Whau	Catherine Farmer	Susan Zhu	Notice of local watermain upgrades in Brains Rd (22 Jan). Invite for Mangere Wastewater Treatment Plant Open Day event (26 Jan)	Derek Battersby regarding local residents water issue (16 Feb)	Local Board briefing (31 Mar)
Manukau Harbour Forum	Jill Naysmith		Invite for Mangere Wastewater Treatment Plant Open Day event (26 Jan).		





#### Graph data:

Average Utility Price Increases - p.annum	Note	2013	2014	2015
WSL - water	-	3.3%	0.0%	2.4%
WSL - wastewater		3.6%	0.0%	2.4%
Telecommunications	1	-5.3%	-4.4%	-4.6%
Electricity - residential	2	3.5%	3.2%	3.8%
Electricity - commercial	2	0.7%	-2.2%	-0.6%
Electricity - industrial	2	0.5%	11.1%	2.8%
Gas - residential	2	2.5%	-2.8%	0.2%
Gas - commercial	2	11.3%	-14.4%	-1.1%
Gas - industrial	2	2.5%	-7.2%	-5.4%
Average Price Increases - Cumulative		2013	2014	2015
WSL - water	-	3.3%	3.3%	5.8%
WSL - wastewater		3.6%	3.6%	6.1%
Telecommunications		-5.3%	-9.4%	-13.5%
Electricity - residential		3.5%	6.8%	10.8%
Electricity - commercial		0.7%	-1.5%	-2.1%
Electricity - industrial		0.5%	11.6%	14.8%
Gas - residential		2.5%	-0.4%	-0.1%
Gas - commercial		11.3%	-4.7%	-5.8%
Gas - industrial		2.5%	-4.9%	-10.0%

# Notes

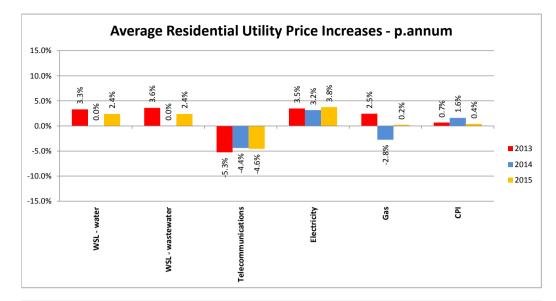
Producers Price Index. Telecommunication, Internet, and library services index. (NB. residential and other). The Commerce Commission "Annual Telecommunications Monitoring Report 2014" notes that;

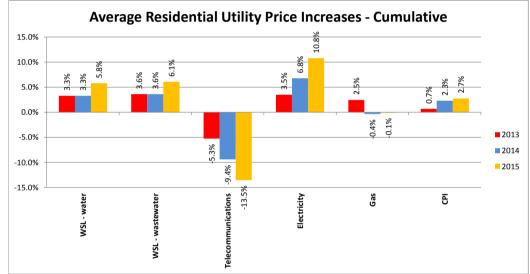
"The rapidly changing nature of the broadband market makes it difficult to find a consistent time series to track over time to observe trends (in prices)"

and

"Nearly all mobile phone users buy a bundle of minutes, texts and data. Furthermore, the bundles purchased have 'buckets' of minutes, texts and data that often never come close to being 'emptied'. This makes it challenging to separately price these components on a consistent basis."

2 Ministry of Business, Innovation and Employment. Annual Average Fuel Prices in NZ





#### Graph data:

oraph data.				
Average Residential Utility Price Increases - p.annum	Note	2013	2014	2015
WSL - water	-	3.3%	0.0%	2.4%
WSL - wastewater		3.6%	0.0%	2.4%
Telecommunications	1	-5.3%	-4.4%	-4.6%
Electricity	2	3.5%	3.2%	3.8%
Gas	2	2.5%	-2.8%	0.2%
CPI	3	0.7%	1.6%	0.4%
Average Residential Utility Price Increases - Cumulative		2013	2014	2015
WSL - water	-	3.3%	3.3%	5.8%
WSL - wastewater		3.6%	3.6%	6.1%
Telecommunications		-5.3%	-9.4%	-13.5%
Electricity		3.5%	6.8%	10.8%
Gas		2.5%	-0.4%	-0.1%
CPI		0.7%	2.3%	2.7%

# Notes

Producers Price Index. Telecommunication, Internet, and library services index. (NB. residential and other). The Commerce Commission "Annual Telecommunications Monitoring Report 2014" notes that;

"The rapidly changing nature of the broadband market makes it difficult to find a consistent time series to track over time to observe trends (in prices)"

and

"Nearly all mobile phone users buy a bundle of minutes, texts and data. Furthermore, the bundles purchased have 'buckets' of minutes, texts and data that often never come close to being 'emptied'. This makes it challenging to separately price these components on a consistent basis."

- 2 Ministry of Business, Innovation and Employment. Annual Average Fuel Prices in NZ
- 3 Consumer Price Index. NZ Department of Statistics

Δ